

# Grain Transportation Report

A weekly publication of the Agricultural Marketing Service  
www.ams.usda.gov/GTR

Contact Us

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## WEEKLY HIGHLIGHTS

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### Grain Inspections at Lowest Level for the Year

For the week ending August 10, **total inspections of grain** (corn, wheat, and soybeans) for export from major U.S. export regions reached 1.88 million metric tons (mmt), the lowest so far for the year. Total inspections were down 20 percent from the previous week, down 31 percent from the same time last year, and 4 percent below the 3-year average. Significant decreases were seen for each of the three major grains. Grain inspections decreased 43 percent in the Pacific Northwest (PNW), 7 percent in the Mississippi Gulf, and 40 percent in the Texas Gulf. Compared to the previous week, rail deliveries of grain to the PNW and Texas Gulf ports were also down notably (**Table 3**). Despite the drop in week-to-week inspections of grain, year-to-date grain inspections are up 15 percent from last year, and inspections during the last 4 weeks are 9 percent above the 3-year average. Outstanding (unshipped) export sales were down for corn, wheat, and soybeans.

### Year-to-Date Grain Barge Movements About the Same as Last Year

For the week ending August 12, year-to-date (YTD) grain barge movements on the locking sections of the Mississippi, Ohio, and Arkansas Rivers were 25.53 million tons, 0.41 million tons higher than the same period in 2016. YTD corn barge movements were 15.6 million tons, 0.53 million tons lower than last year. YTD soybean barge movements were 8.13 million tons, an increase of .77 million tons over last year. In addition, there were slight increases in YTD barge shipments of wheat and other grains (sorghum, barley, and oats) as compared to last year. Throughout the year, river conditions have been generally favorable for navigation, however, there have been sporadic disruptions on the river system due to lock and dam maintenance and repairs. At present, there are significant delays at Illinois River La Grange Lock and Dam and at Ohio River Locks and Dam 52. Due to the on-going repairs, La Grange Lock will be closed 10 hours each day and opened to traffic for 14 hours each day.

### Highest Average Diesel Prices Seen So Far in 2017

During the week ending August 14, average **diesel fuel prices** increased almost 2 cents from the previous week to \$2.60 per gallon. This is the highest average diesel retail price so far this year, and also higher than last year's peak at \$2.54. Diesel prices were 13 percent higher than the same week last year. The largest year-to-year price-spread recorded in 2017, when average diesel fuel prices were \$0.60 higher than the prior year, was recorded during February. Diesel prices were \$0.29 higher this week than the same week last year. According to the [U.S. Energy Information Administration](#), oil distillate exports reached a record high 1.5 million barrels per day in May; and throughout the month of July, oil distillate consumption was close to the seasonal consumption level that is usually experienced during the winter months. U.S. industrial production, manufacturing activity, and freight shipments are continuing to increase and are likely contributing to domestic fuel consumption.

## Snapshots by Sector

### Export Sales

For the week ending August 3, **unshipped balances** of wheat, corn, and soybeans totaled 14.7 mmt, down 25 percent from the same time last year. Net weekly **wheat export sales** were .464 mmt, up significantly from the previous week. Net **corn export sales** were .052 mmt, up 41 percent from the previous week. Net **soybean export sales** were .045 mmt, down 81 percent from the past week, and the lowest so far for the current marketing year.

### Rail

U.S. Class I railroads originated 20,846 **grain carloads** for the week ending August 5, up 1 percent from the previous week, down 14 percent from last year, and down 4 percent from the 3-year average.

Average August shuttle **secondary railcar** bids/offers per car were \$125 below tariff for the week ending August 10, up \$29 from last week, and \$1,250 lower than last year. There were no non-shuttle bids/offers this week.

### Barge

For the week ending August 12, **barge grain movements** totaled 934,961 tons, 10 percent higher than the last week, and down 26 percent from the same period last year.

For the week ending August 12, 604 grain barges **moved down river**, up 12 percent from last week, 600 grain barges were **unloaded in New Orleans**, down 5 percent from the previous week.

### Ocean

For the week ending August 10, 28 **ocean-going grain vessels** were loaded in the Gulf, 42 percent less than the same period last year. Fifty vessels are expected to be loaded within the next 10 days, 37 percent less than the same period last year.

For the week ending August 10, the ocean freight rate for shipping bulk grain from the Gulf to Japan was \$37 per metric ton, unchanged from the previous week. The cost of shipping from the PNW to Japan was \$19 per metric ton, unchanged from the previous week.

# Feature Article/Calendar

|                       |   |                 |   |
|-----------------------|---|-----------------|---|
| Sept. 12-14, 2017     | American Feed Industry Association, 2017 Liquid Feed Symposium                    | Louisville, KY  | <a href="http://www.afia.org/">http://www.afia.org/</a>   |
| Sept. 14-15, 2017     | National Grain Car Council meeting and TEGMA 2017 Fall Symposium                  | Kansas City, MO | <a href="http://www.tegma.org/201709">http://www.tegma.org/201709</a>   |
| Sept. 16, 2017        | 2017 American Trucking Association, Technology & Maintenance Council Fall Meeting | Orlando, FL     | <a href="http://www.trucking.org/Events.aspx">http://www.trucking.org/Events.aspx</a>   |
| Sept. 26-28, 2017     | National Waterway Conference Annual Meeting                                       | St. Louis, MO   | <a href="https://waterways.org/2017-annual-meeting/">https://waterways.org/2017-annual-meeting/</a>                               |
| Oct. 1-4, 2017        | American Association of Port Authorities Annual Convention                        | Long Beach, CA  | <a href="http://aapa2017.com/">http://aapa2017.com/</a>   |
| Oct. 9-10, 2017       | Tennessee River Valley Association 51th Annual Meeting                            | Nashville, TN   | <a href="http://www.trva-tcwc.org/2017-trva-annual-meeting-invite/">http://www.trva-tcwc.org/2017-trva-annual-meeting-invite/</a> |
| Oct. 11-13, 2017      | American Waterways Operators, Fall Convention                                     | Boston, MA      | <a href="http://www.americanwaterways.com/about/awo-event-calendar">http://www.americanwaterways.com/about/awo-event-calendar</a> |
| Oct. 13-17, 2017      | Atlantic Seed Association Annual Convention 2017                                  | Cleveland, OH   | <a href="http://www.atlanticseed.org/">http://www.atlanticseed.org/</a>   |
| Oct. 21-25, 2017      | American Trucking Association 2017 Management Conference & Exhibition             | Orlando, FL     | <a href="http://mce.trucking.org/">http://mce.trucking.org/</a>   |
| Nov. 5-9, 2017        | American Water Resource Association Annual Conference                             | Portland, OR    | <a href="http://www.awra.org/">http://www.awra.org/</a>   |
| Nov. 6-8, 2017        | JOC Inland Distribution Conference  | Atlanta, GA     | <a href="http://events.joc.com/upcoming-events">http://events.joc.com/upcoming-events</a>   |
| Nov. 8-10, 2017       | Waterways Council Annual Meeting and Symposium                                    | Mobile, AL      | <a href="http://waterwayscouncil.org/">http://waterwayscouncil.org/</a>   |
| Nov. 8, 2017          | AgTC/USDA Ag Shipper Workshop   | Kansas City, MO | <a href="http://www.agtrans.org">http://www.agtrans.org</a>   |
| Nov. 9, 2017          | AgTC/USDA Ag Shipper Workshop   | Atlanta, GA     | <a href="http://www.agtrans.org">http://www.agtrans.org</a>   |
| Dec. 3-5, 2017        | National Grain and Feed Association Country Elevator Conference                   | Louisville, KY  | <a href="https://www.ngfa.org/country-elevator-conference/">https://www.ngfa.org/country-elevator-conference/</a>                 |
| Dec. 5, 2017          | AgTC/USDA Ag Shipper Workshop   | Minneapolis, MN | <a href="http://www.agtrans.org">http://www.agtrans.org</a>   |
| Dec. 6, 2017          | AgTC/USDA Ag Shipper Workshop   | Boise, ID       | <a href="http://www.agtrans.org">http://www.agtrans.org</a>   |
| Dec. 12-13, 2017      | JOC Port Performance North America Conference                                     | New Jersey, NY  | <a href="http://events.joc.com/upcoming-events">http://events.joc.com/upcoming-events</a>   |
| Jan. 7-11, 2018       | Transportation Research Board 97th Annual Meeting                                 | Washington, DC  | <a href="http://www.trb.org/">http://www.trb.org/</a>   |
| Feb. 6, 2018          | Iowa Soybean Association Research Conference                                      | Des Moines, IA  | <a href="http://www.iasoybeans.com/calendar/">http://www.iasoybeans.com/calendar/</a>   |
| Feb. 13-16, 2018      | Waterways Council Washington Meeting  | Washington, DC  | <a href="http://waterwayscouncil.org/">http://waterwayscouncil.org/</a>   |
| Feb. 22, 2018         | USDA Agricultural Outlook Forum   | Arlington, VA   | <a href="https://www.usda.gov/oce/forum/">https://www.usda.gov/oce/forum/</a>   |
| Feb. 27- Mar. 1, 2018 | Commodity Classic   | Anaheim, CA     | <a href="http://www.commodityclassic.com/home/">http://www.commodityclassic.com/home/</a>   |
| Mar. 4-7, 2018        | 18th Annual Trans-Pacific Maritime Annual Conference                              | Long Beach, CA  | <a href="http://events.joc.com/upcoming-events">http://events.joc.com/upcoming-events</a>   |
| Mar. 16-18, 2018      | North American Rail Shippers Association 2018 Annual Meeting                      | Chicago, IL     | <a href="https://www.railshippers.com/">https://www.railshippers.com/</a>   |
| Mar. 18-20, 2018      | National Grain and Feed Association Convention                                    | Scottsdale, AZ  | <a href="https://www.ngfa.org/upcoming-events/annual-convention/">https://www.ngfa.org/upcoming-events/annual-convention/</a>     |

# Grain Transportation Indicators

Table 1

## Grain Transport Cost Indicators<sup>1</sup>

| For the week ending | Truck | Rail       |         | Barge | Ocean |         |
|---------------------|-------|------------|---------|-------|-------|---------|
|                     |       | Unit Train | Shuttle |       | Gulf  | Pacific |
| 08/16/17            | 376   | 257        | 205     | 171   | 165   | 135     |
| 08/09/17            | 173   | 256        | 203     | 164   | 165   | 135     |

<sup>1</sup>Indicator: Base year 2000 = 100; Weekly updates include truck = diesel (\$/gallon); rail = near-month secondary rail market bid and monthly tariff rate with fuel surcharge (\$/car); barge = Illinois River barge rate (index = percent of tariff rate); and ocean = routes to Japan (\$/metric ton)

Source: Transportation & Marketing Programs/AMS/USDA

Table 2

## Market Update: U.S. Origins to Export Position Price Spreads (\$/bushel)

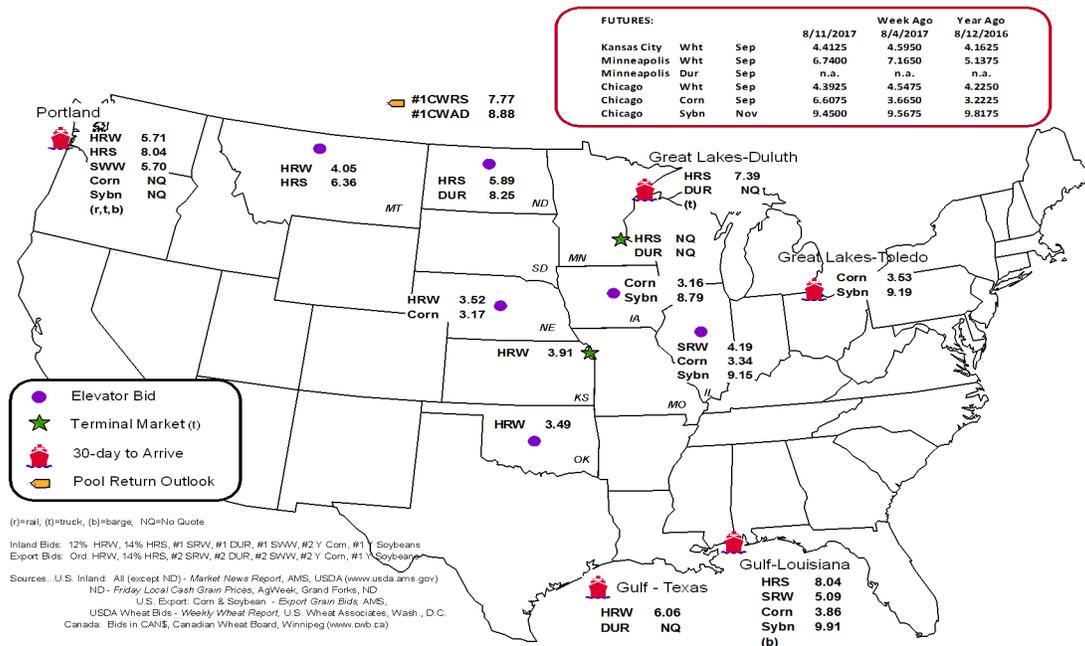
| Commodity | Origin--Destination | 8/11/2017 | 8/4/2017 |
|-----------|---------------------|-----------|----------|
| Corn      | IL--Gulf            | -0.52     | -0.50    |
| Corn      | NE--Gulf            | -0.69     | -0.67    |
| Soybean   | IA--Gulf            | -1.12     | -1.13    |
| HRW       | KS--Gulf            | -2.15     | -1.95    |
| HRS       | ND--Portland        | -2.15     | -1.95    |

Note: nq = no quote; n/a = not available

Source: Transportation & Marketing Programs/AMS/USDA

The **grain bid summary** illustrates the market relationships for commodities. Positive and negative adjustments in differential between terminal and futures markets, and the relationship to inland market points, are indicators of changes in fundamental market supply and demand. The map may be used to monitor market and time differentials.

Figure 1  
Grain Bid Summary



# Rail Transportation

Table 3

## Rail Deliveries to Port (carloads)<sup>1</sup>

| For the Week Ending                          | Mississippi |            | Pacific   | Atlantic & | Total   | Week ending      | Cross-Border        |
|--|-------------|------------|-----------|------------|---------|------------------|---------------------|
|  | Gulf        | Texas Gulf | Northwest | East Gulf  |         |                  | Mexico <sup>3</sup> |
| 08/09/2017 <sup>p</sup>                      | 338         | 406        | 3,844     | 237        | 4,825   | 8/5/2017         | 1,952               |
| 08/02/2017 <sup>r</sup>                      | 138         | 984        | 5,011     | 259        | 6,392   | 7/29/2017        | 2,355               |
| 2017 YTD <sup>r</sup>                        | 16,070      | 54,275     | 184,534   | 12,578     | 267,457 | 2017 YTD         | 73,468              |
| 2016 YTD <sup>r</sup>                        | 10,130      | 45,191     | 157,432   | 11,105     | 223,858 | 2016 YTD         | 66,023              |
| 2017 YTD as % of 2016 YTD                    | 159         | 120        | 117       | 113        | 119     | % change YTD     | 111                 |
| Last 4 weeks as % of 2016 <sup>2</sup>       | 29          | 80         | 97        | 86         | 85      | Last 4wks % 2016 | 108                 |
| Last 4 weeks as % of 4-year avg <sup>2</sup> | 83          | 74         | 156       | 113        | 128     | Last 4wks % 4 yr | 133                 |
| Total 2016                                   | 36,925      | 86,992     | 299,932   | 28,728     | 452,577 | Total 2016       | 92,982              |
| Total 2015                                   | 29,054      | 60,819     | 239,029   | 26,730     | 355,632 | Total 2015       | 97,736              |

<sup>1</sup> Data is incomplete as it is voluntarily provided

<sup>2</sup> Compared with same 4-weeks in 2016 and prior 4-year average.

<sup>3</sup> Cross-border weekly data is approximately 15 percent below the Association of American Railroads' reported weekly carloads received by Mexican railroads to reflect switching between KCSM and FerroMex.

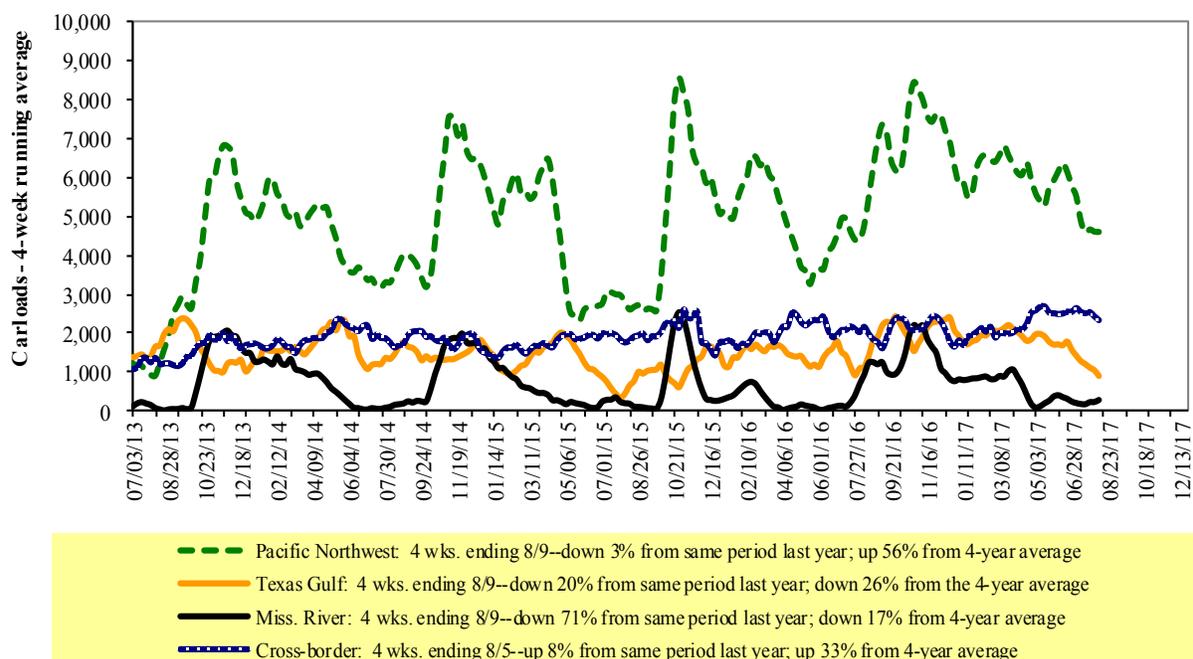
**YTD = year-to-date; p = preliminary data; r = revised data; n/a = not available**

Source: Transportation & Marketing Programs/AMS/USDA

Railroads originate approximately 24 percent of U.S. grain shipments. Trends in these loadings are indicative of market conditions and expectations.

Figure 2

## Rail Deliveries to Port



Source: Transportation & Marketing Programs/AMS/USDA

Table 4

**Class I Rail Carrier Grain Car Bulletin (grain carloads originated)**

| For the week ending:<br>8/5/2017 | East   |         | West    |        |         | U.S. total | Canada  |         |
|----------------------------------|--------|---------|---------|--------|---------|------------|---------|---------|
|                                  | CSXT   | NS      | BNSF    | KCS    | UP      |            | CN      | CP      |
| This week                        | 1,563  | 2,818   | 9,976   | 747    | 5,742   | 20,846     | 3,672   | 3,994   |
| This week last year              | 1,227  | 2,786   | 13,290  | 918    | 5,904   | 24,125     | 4,104   | 5,617   |
| 2017 YTD                         | 53,433 | 86,744  | 352,279 | 29,147 | 181,463 | 703,066    | 117,492 | 139,220 |
| 2016 YTD                         | 53,745 | 87,038  | 331,355 | 26,605 | 164,377 | 663,120    | 101,881 | 131,558 |
| 2017 YTD as % of 2016 YTD        | 99     | 100     | 106     | 110    | 110     | 106        | 115     | 106     |
| Last 4 weeks as % of 2016*       | 99     | 94      | 80      | 93     | 92      | 86         | 89      | 96      |
| Last 4 weeks as % of 3-yr avg**  | 77     | 97      | 100     | 108    | 97      | 97         | 87      | 94      |
| Total 2016                       | 95,179 | 151,015 | 590,779 | 45,246 | 300,836 | 1,183,055  | 193,933 | 234,738 |

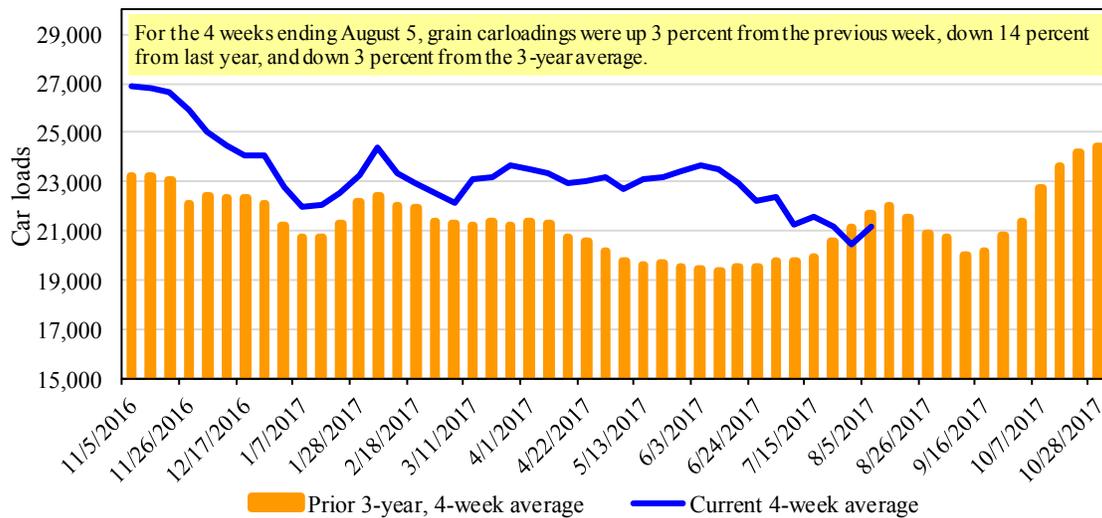
\*The past 4 weeks of this year as a percent of the same 4 weeks last year.

\*\*The past 4 weeks as a percent of the same period from the prior 3-year average. YTD = year-to-date.

Source: Association of American Railroads (www.aar.org)

Figure 3

**Total Weekly U.S. Class I Railroad Grain Car Loadings**



Source: Association of American Railroads

Table 5

**Railcar Auction Offerings<sup>1</sup> (\$/car)<sup>2</sup>**

| For the week ending:<br>8/10/2017 |                                   | Delivery period |          |         |          |          |          |         |         |
|-----------------------------------|-----------------------------------|-----------------|----------|---------|----------|----------|----------|---------|---------|
|                                   |                                   | Aug-17          | Aug-16   | Sep-17  | Sep-16   | Oct-17   | Oct-16   | Nov-17  | Nov-16  |
| BNSF <sup>3</sup>                 | COT grain units                   | no bids         | no offer | 1       | 40       | no offer | 116      | no bids | 17      |
|                                   | COT grain single-car <sup>5</sup> | 1               | no offer | 0       | 153-252  | 0        | 193-205  | 0       | 127-152 |
| UP <sup>4</sup>                   | GCAS/Region 1                     | no offer        | no offer | no bids | no offer | no bids  | no offer | n/a     | n/a     |
|                                   | GCAS/Region 2                     | no offer        | no offer | 10      | no offer | 10       | no offer | n/a     | n/a     |

<sup>1</sup> Auction offerings are for single-car and unit train shipments only.

<sup>2</sup> Average premium/discount to tariff, last auction

<sup>3</sup> BNSF - COT = Certificate of Transportation; north grain and south grain bids were combined effective the week ending 6/24/06.

<sup>4</sup> UP - GCAS = Grain Car Allocation System

Region 1 includes: AR, IL, LA, MO, NM, OK, TX, WI, and Duluth, MN.

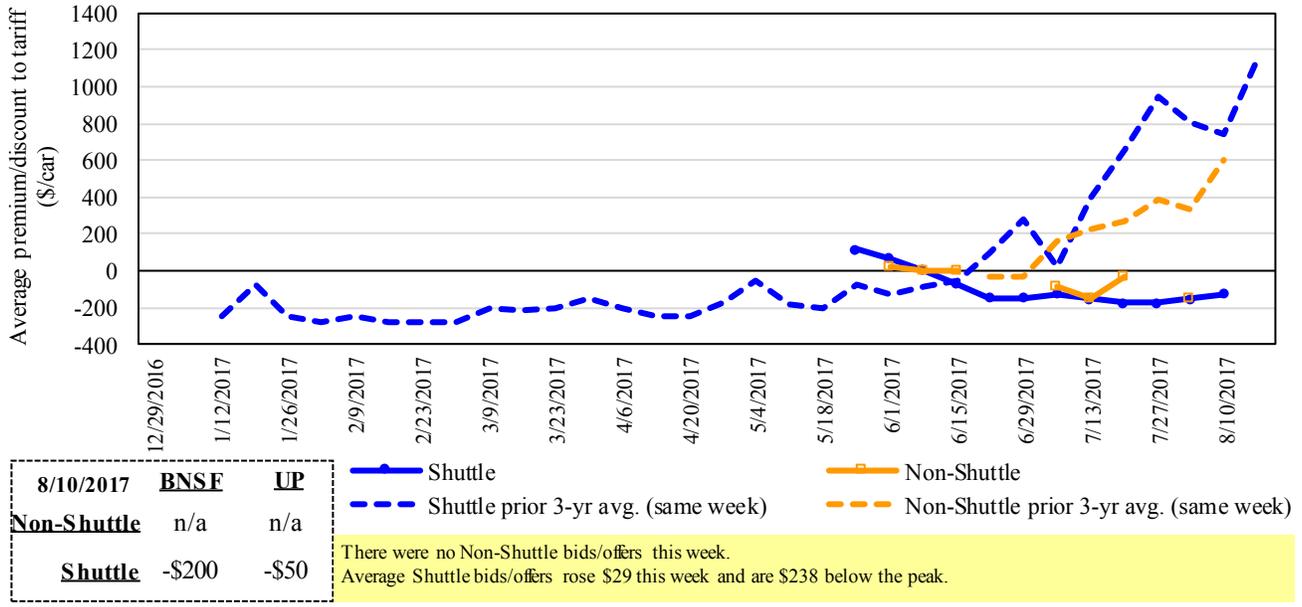
Region 2 includes: CO, IA, KS, MN, NE, WY, and Kansas City and St. Joseph, MO.

<sup>5</sup> Range is shown because average is not available. Not available = n/a.

Source: Transportation & Marketing Programs/AMS/USDA.

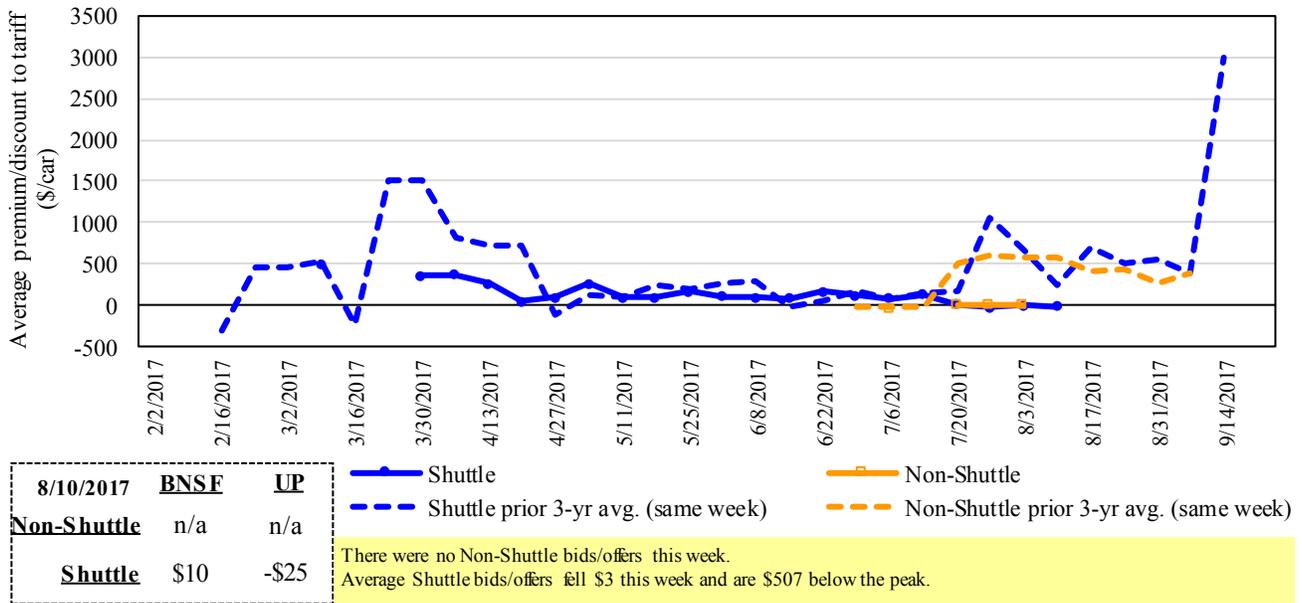
The **secondary rail market** information reflects trade values for service that was originally purchased from the railroad carrier as some form of guaranteed freight. The **auction and secondary rail** values are indicators of rail service quality and demand/supply.

**Figure 4**  
**Bids/Offers for Railcars to be Delivered in August 2017, Secondary Market**



Non-shuttle bids include unit-train and single-car bids. n/a = not available.  
 Source: Transportation & Marketing Programs/AMS/USDA

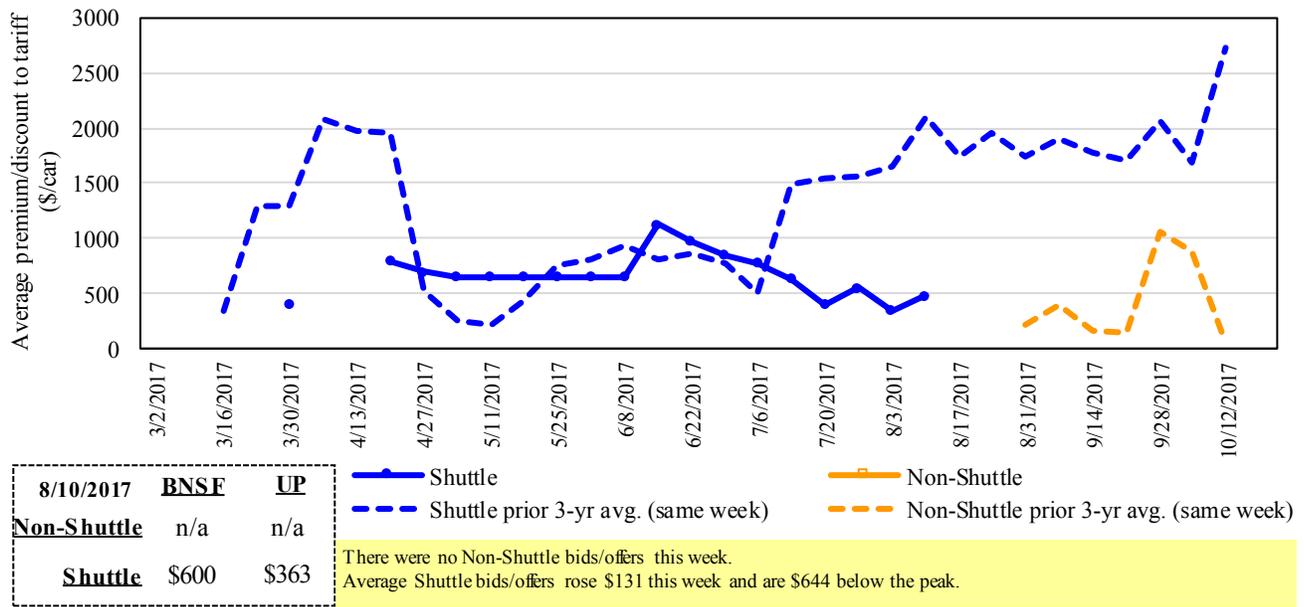
**Figure 5**  
**Bids/Offers for Railcars to be Delivered in September 2017, Secondary Market**



Non-shuttle bids include unit-train and single-car bids. n/a = not available.  
 Source: Transportation & Marketing Programs/AMS/USDA

Figure 6

**Bids/Offers for Railcars to be Delivered in October 2017, Secondary Market**



Non-shuttle bids include unit-train and single-car bids. n/a = not available.  
Source: Transportation & Marketing Programs/AMS/USDA

Table 6

**Weekly Secondary Railcar Market (\$/car)<sup>1</sup>**

| For the week ending:<br>8/10/2017 |                            | Delivery period |        |        |        |        |        |
|-----------------------------------|----------------------------|-----------------|--------|--------|--------|--------|--------|
|                                   |                            | Aug-17          | Sep-17 | Oct-17 | Nov-17 | Dec-17 | Jan-18 |
| Non-shuttle                       | <b>BNSF-GF</b>             | n/a             | n/a    | n/a    | n/a    | n/a    | n/a    |
|                                   | Change from last week      | n/a             | n/a    | n/a    | n/a    | n/a    | n/a    |
|                                   | Change from same week 2016 | n/a             | n/a    | n/a    | n/a    | n/a    | n/a    |
|                                   | <b>UP-Pool</b>             | n/a             | n/a    | n/a    | n/a    | n/a    | n/a    |
|                                   | Change from last week      | n/a             | n/a    | n/a    | n/a    | n/a    | n/a    |
|                                   | Change from same week 2016 | n/a             | n/a    | n/a    | n/a    | n/a    | n/a    |
| Shuttle                           | <b>BNSF-GF</b>             | (200)           | 10     | 600    | 0      | (100)  | n/a    |
|                                   | Change from last week      | 25              | 2      | n/a    | 0      | n/a    | n/a    |
|                                   | Change from same week 2016 | (1325)          | (990)  | (1250) | n/a    | n/a    | n/a    |
|                                   | <b>UP-Pool</b>             | (50)            | (25)   | 363    | 200    | (100)  | n/a    |
|                                   | Change from last week      | 33              | (8)    | 13     | 0      | n/a    | n/a    |
|                                   | Change from same week 2016 | n/a             | (275)  | (1038) | (275)  | (275)  | n/a    |

<sup>1</sup>Average premium/discount to tariff, \$/car-last week

Note: Bids listed are market INDICATORS only & are NOT guaranteed prices,

n/a = not available; GF = guaranteed freight; Pool = guaranteed pool

Sources: Transportation and Marketing Programs/AMS/USDA

Data from James B. Joiner Co., Tradewest Brokerage Co.

The **tariff rail rate** is the base price of freight rail service, and together with **fuel surcharges** and any **auction and secondary rail** values constitute the full cost of shipping by rail. Typically, auction and secondary rail values are a small fraction of the full cost of shipping by rail relative to the tariff rate. High auction and secondary rail values, during times of high rail demand or short supply, can exceed the cost of the tariff rate plus fuel surcharge.

Table 7

**Tariff Rail Rates for Unit and Shuttle Train Shipments<sup>1</sup>**

| August, 2017         | Origin region <sup>3</sup> | Destination region <sup>3</sup> | Tariff rate/car | Fuel surcharge per car | Tariff plus surcharge per: |                     | Percent change Y/Y <sup>4</sup> |
|----------------------|----------------------------|---------------------------------|-----------------|------------------------|----------------------------|---------------------|---------------------------------|
|                      |                            |                                 |                 |                        | metric ton                 | bushel <sup>2</sup> |                                 |
| <b>Unit train</b>    |                            |                                 |                 |                        |                            |                     |                                 |
| Wheat                | Wichita, KS                | St. Louis, MO                   | \$3,883         | \$46                   | \$39.01                    | \$1.06              | 8                               |
|                      | Grand Forks, ND            | Duluth-Superior, MN             | \$4,143         | \$0                    | \$41.14                    | \$1.12              | 0                               |
|                      | Wichita, KS                | Los Angeles, CA                 | \$7,050         | \$0                    | \$70.01                    | \$1.91              | 1                               |
|                      | Wichita, KS                | New Orleans, LA                 | \$4,540         | \$80                   | \$45.88                    | \$1.25              | 7                               |
|                      | Sioux Falls, SD            | Galveston-Houston, TX           | \$6,786         | \$0                    | \$67.39                    | \$1.83              | 5                               |
|                      | Northwest KS               | Galveston-Houston, TX           | \$4,816         | \$88                   | \$48.70                    | \$1.33              | 7                               |
|                      | Amarillo, TX               | Los Angeles, CA                 | \$5,021         | \$122                  | \$51.07                    | \$1.39              | 7                               |
| Corn                 | Champaign-Urbana, IL       | New Orleans, LA                 | \$3,681         | \$91                   | \$37.45                    | \$0.95              | 1                               |
|                      | Toledo, OH                 | Raleigh, NC                     | \$6,061         | \$0                    | \$60.19                    | \$1.53              | 0                               |
|                      | Des Moines, IA             | Davenport, IA                   | \$2,258         | \$19                   | \$22.61                    | \$0.57              | 4                               |
|                      | Indianapolis, IN           | Atlanta, GA                     | \$5,191         | \$0                    | \$51.55                    | \$1.31              | 4                               |
|                      | Indianapolis, IN           | Knoxville, TN                   | \$4,311         | \$0                    | \$42.81                    | \$1.09              | 0                               |
|                      | Des Moines, IA             | Little Rock, AR                 | \$3,534         | \$56                   | \$35.65                    | \$0.91              | 3                               |
|                      | Des Moines, IA             | Los Angeles, CA                 | \$5,202         | \$164                  | \$53.29                    | \$1.35              | 4                               |
| Soybeans             | Minneapolis, MN            | New Orleans, LA                 | \$3,634         | \$60                   | \$36.68                    | \$1.00              | -4                              |
|                      | Toledo, OH                 | Huntsville, AL                  | \$5,051         | \$0                    | \$50.16                    | \$1.37              | 0                               |
|                      | Indianapolis, IN           | Raleigh, NC                     | \$6,178         | \$0                    | \$61.35                    | \$1.67              | 0                               |
|                      | Indianapolis, IN           | Huntsville, AL                  | \$4,529         | \$0                    | \$44.98                    | \$1.22              | 0                               |
|                      | Champaign-Urbana, IL       | New Orleans, LA                 | \$4,495         | \$91                   | \$45.54                    | \$1.24              | 3                               |
| <b>Shuttle Train</b> |                            |                                 |                 |                        |                            |                     |                                 |
| Wheat                | Great Falls, MT            | Portland, OR                    | \$3,953         | \$0                    | \$39.26                    | \$1.07              | 0                               |
|                      | Wichita, KS                | Galveston-Houston, TX           | \$4,171         | \$0                    | \$41.42                    | \$1.13              | 8                               |
|                      | Chicago, IL                | Albany, NY                      | \$5,492         | \$0                    | \$54.54                    | \$1.48              | 0                               |
|                      | Grand Forks, ND            | Portland, OR                    | \$5,611         | \$0                    | \$55.72                    | \$1.52              | 0                               |
|                      | Grand Forks, ND            | Galveston-Houston, TX           | \$5,931         | \$0                    | \$58.90                    | \$1.60              | 0                               |
|                      | Northwest KS               | Portland, OR                    | \$5,812         | \$144                  | \$59.15                    | \$1.61              | 7                               |
| Corn                 | Minneapolis, MN            | Portland, OR                    | \$5,000         | \$0                    | \$49.65                    | \$1.26              | 0                               |
|                      | Sioux Falls, SD            | Tacoma, WA                      | \$4,960         | \$0                    | \$49.26                    | \$1.25              | 0                               |
|                      | Champaign-Urbana, IL       | New Orleans, LA                 | \$3,481         | \$91                   | \$35.47                    | \$0.90              | 1                               |
|                      | Lincoln, NE                | Galveston-Houston, TX           | \$3,700         | \$0                    | \$36.74                    | \$0.93              | 3                               |
|                      | Des Moines, IA             | Amarillo, TX                    | \$3,895         | \$71                   | \$39.38                    | \$1.00              | 3                               |
|                      | Minneapolis, MN            | Tacoma, WA                      | \$5,000         | \$0                    | \$49.65                    | \$1.26              | 0                               |
|                      | Council Bluffs, IA         | Stockton, CA                    | \$4,740         | \$0                    | \$47.07                    | \$1.20              | 2                               |
|                      | Sioux Falls, SD            | Tacoma, WA                      | \$5,600         | \$0                    | \$55.61                    | \$1.51              | 2                               |
| Soybeans             | Minneapolis, MN            | Portland, OR                    | \$5,650         | \$0                    | \$56.11                    | \$1.53              | 3                               |
|                      | Fargo, ND                  | Tacoma, WA                      | \$5,500         | \$0                    | \$54.62                    | \$1.49              | 2                               |
|                      | Council Bluffs, IA         | New Orleans, LA                 | \$4,525         | \$104                  | \$45.97                    | \$1.25              | 3                               |
|                      | Toledo, OH                 | Huntsville, AL                  | \$4,226         | \$0                    | \$41.97                    | \$1.14              | 0                               |
|                      | Grand Island, NE           | Portland, OR                    | \$5,460         | \$147                  | \$55.68                    | \$1.52              | 2                               |

<sup>1</sup>A unit train refers to shipments of at least 25 cars. Shuttle train rates are generally available for qualified shipments of 75-120 cars that meet railroad efficiency requirements.

<sup>2</sup>Approximate load per car = 111 short tons (100.7 metric tons): corn 56 lbs./bu., wheat and soybeans 60 lbs./bu.

<sup>3</sup>Regional economic areas are defined by the Bureau of Economic Analysis (BEA)

<sup>4</sup>Percentage change year over year calculated using tariff rate plus fuel surcharge

Sources: www.bnsf.com, www.cn.ca, www.csx.com, www.up.com

Table 8

**Tariff Rail Rates for U.S. Bulk Grain Shipments to Mexico**

| Commodity          | Origin state | Destination region   | Tariff rate/car <sup>1</sup> | Fuel                           |  | Percent change <sup>4</sup> Y/Y |    |
|--------------------|--------------|----------------------|------------------------------|--------------------------------|--|---------------------------------|----|
|                    |              |                      |                              | surcharge per car <sup>2</sup> | Tariff plus surcharge per: metric ton <sup>3</sup> / bushel <sup>3</sup> |                                 |    |
| Date: August, 2017 |              |                      |                              |                                |  |                                 |    |
| Wheat              | MT           | Chihuahua, CI        | \$7,459                      | \$0                            | \$76.21  | \$2.07                          | 0  |
|                    | OK           | Cuautitlan, EM       | \$6,631                      | \$63                           | \$68.39  | \$1.86                          | 2  |
|                    | KS           | Guadalajara, JA      | \$7,309                      | \$246                          | \$77.19  | \$2.10                          | 7  |
|                    | TX           | Salinas Victoria, NL | \$4,292                      | \$37                           | \$44.24  | \$1.20                          | 4  |
| Corn               | IA           | Guadalajara, JA      | \$8,187                      | \$198                          | \$85.68  | \$2.17                          | 2  |
|                    | SD           | Celaya, GJ           | \$7,580                      | \$0                            | \$77.45  | \$1.97                          | 1  |
|                    | NE           | Queretaro, QA        | \$7,909                      | \$125                          | \$82.09  | \$2.08                          | 1  |
|                    | SD           | Salinas Victoria, NL | \$6,635                      | \$0                            | \$67.79  | \$1.72                          | 1  |
|                    | MO           | Tlalnepantla, EM     | \$7,268                      | \$122                          | \$75.51  | \$1.92                          | 1  |
|                    | SD           | Torreon, CU          | \$7,180                      | \$0                            | \$73.36  | \$1.86                          | 1  |
| Soybeans           | MO           | Bojay (Tula), HG     | \$8,647                      | \$209                          | \$90.48  | \$2.46                          | 1  |
|                    | NE           | Guadalajara, JA      | \$8,942                      | \$212                          | \$93.53  | \$2.54                          | -1 |
|                    | IA           | El Castillo, JA      | \$8,960                      | \$0                            | \$91.55  | \$2.49                          | -5 |
|                    | KS           | Torreon, CU          | \$7,489                      | \$142                          | \$77.96  | \$2.12                          | 2  |
| Sorghum            | NE           | Celaya, GJ           | \$7,164                      | \$177                          | \$75.01  | \$1.90                          | -1 |
|                    | KS           | Queretaro, QA        | \$7,608                      | \$78                           | \$78.53  | \$1.99                          | 1  |
|                    | NE           | Salinas Victoria, NL | \$6,213                      | \$63                           | \$64.12  | \$1.63                          | 1  |
|                    | NE           | Torreon, CU          | \$6,607                      | \$129                          | \$68.83  | \$1.75                          | 0  |

<sup>1</sup>Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified shipments of 75--110 cars that meet railroad efficiency requirements.

<sup>2</sup>Fuel surcharge adjusted to reflect the change in Ferrocarril Mexicano, S.A. de C.V railroad fuel surcharge policy as of 10/01/2009.

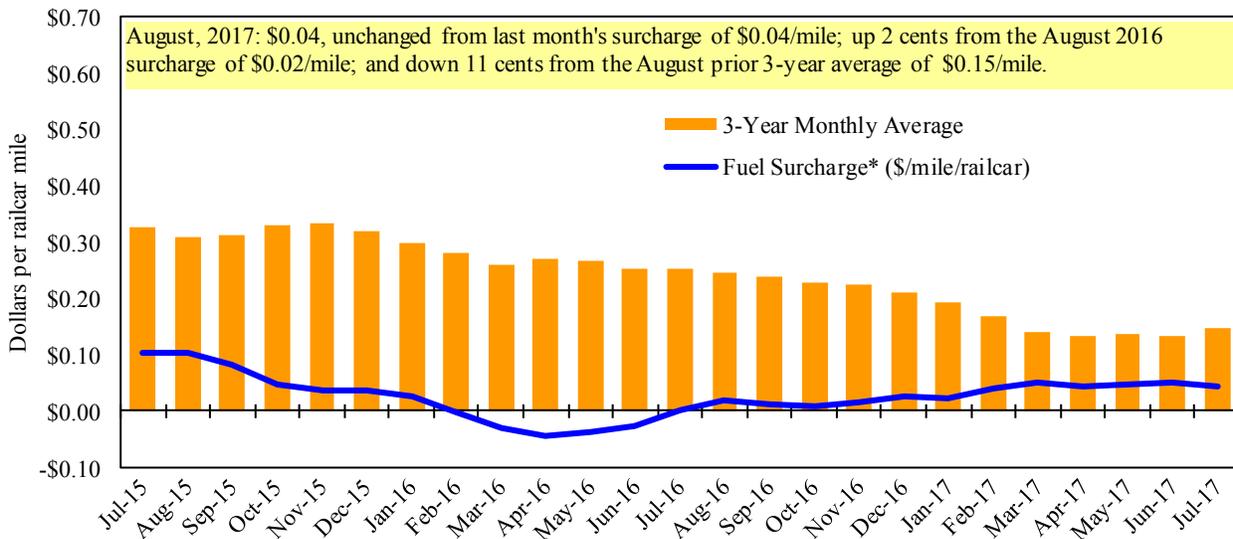
<sup>3</sup>Approximate load per car = 97.87 metric tons: Corn & Sorghum 56 lbs/bu, Wheat & Soybeans 60 lbs/bu

<sup>4</sup>Percentage change calculated using tariff rate plus fuel surcharge

Sources: www.bnsf.com, www.uprr.com, www.kcsouthern.com

Figure 7

**Railroad Fuel Surcharges, North American Weighted Average<sup>1</sup>**



<sup>1</sup> Weighted by each Class I railroad's proportion of grain traffic for the prior year.

\* Beginning January 2009, the Canadian Pacific fuel surcharge is computed by a monthly average of the bi-weekly fuel surcharge.

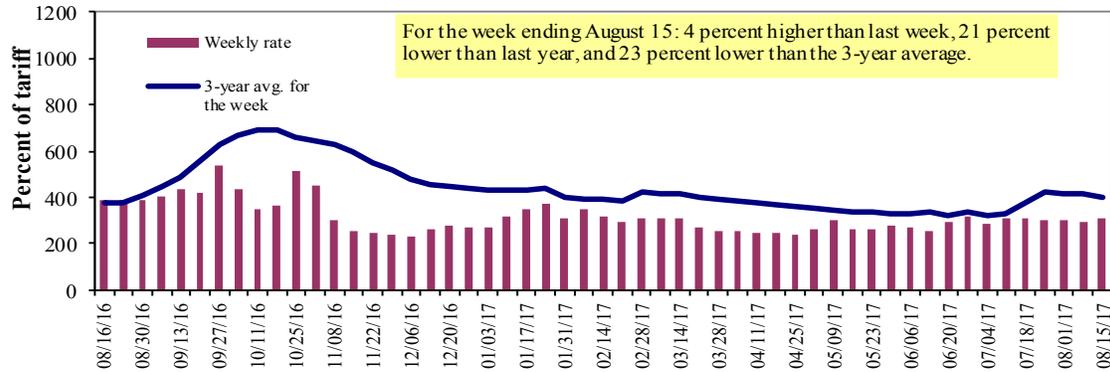
\*\*CSX strike price changed from \$2.00/gal. to \$3.75/gal. starting January 1, 2015.

Sources: www.bnsf.com, www.cn.ca, www.cpr.ca, www.csx.com, www.kcsi.com, www.nscorp.com, www.uprr.com

# Barge Transportation

Figure 8

## Illinois River Barge Freight Rate<sup>1,2</sup>



<sup>1</sup>Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); <sup>2</sup>4-week moving average of the 3-year average.

Source: Transportation & Marketing Programs/AMS/USDA

Table 9

### Weekly Barge Freight Rates: Southbound Only

|  |                          | Twin<br>Cities | Mid-<br>Mississippi | Lower<br>Illinois<br>River | St. Louis | Cincinnati | Lower<br>Ohio | Cairo-<br>Memphis |
|--|--------------------------|----------------|---------------------|----------------------------|-----------|------------|---------------|-------------------|
| <b>Rate<sup>1</sup></b>                          | 8/15/2017                | 408            | 308                 | 308                        | 210       | 250        | 250           | 185               |
|  | 8/8/2017                 | 328            | 295                 | 295                        | 200       | 248        | 248           | 170               |
| <b>\$/ton</b>                                    | 8/15/2017                | 25.26          | 16.39               | 14.29                      | 8.38      | 11.73      | 10.10         | 5.81              |
|  | 8/8/2017                 | 20.30          | 15.69               | 13.69                      | 7.98      | 11.63      | 10.02         | 5.34              |
| <b>Current week % change from the same week:</b> |                          |                |                     |                            |           |            |               |                   |
|  | Last year                | -15            | -23                 | -21                        | -20       | -22        | -22           | -26               |
|  | 3-year avg. <sup>2</sup> | -17            | -27                 | -23                        | -33       | -29        | -29           | -37               |
| <b>Rate<sup>1</sup></b>                          | September                | 423            | 338                 | 338                        | 263       | 313        | 313           | 280               |
|  | November                 | 400            | 338                 | 325                        | 263       | 325        | 325           | 225               |

<sup>1</sup>Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); <sup>2</sup>4-week moving average; ton = 2,000 pounds

Source: Transportation & Marketing Programs/AMS/USDA

Figure 9

### Benchmark tariff rates

#### Calculating barge rate per ton:

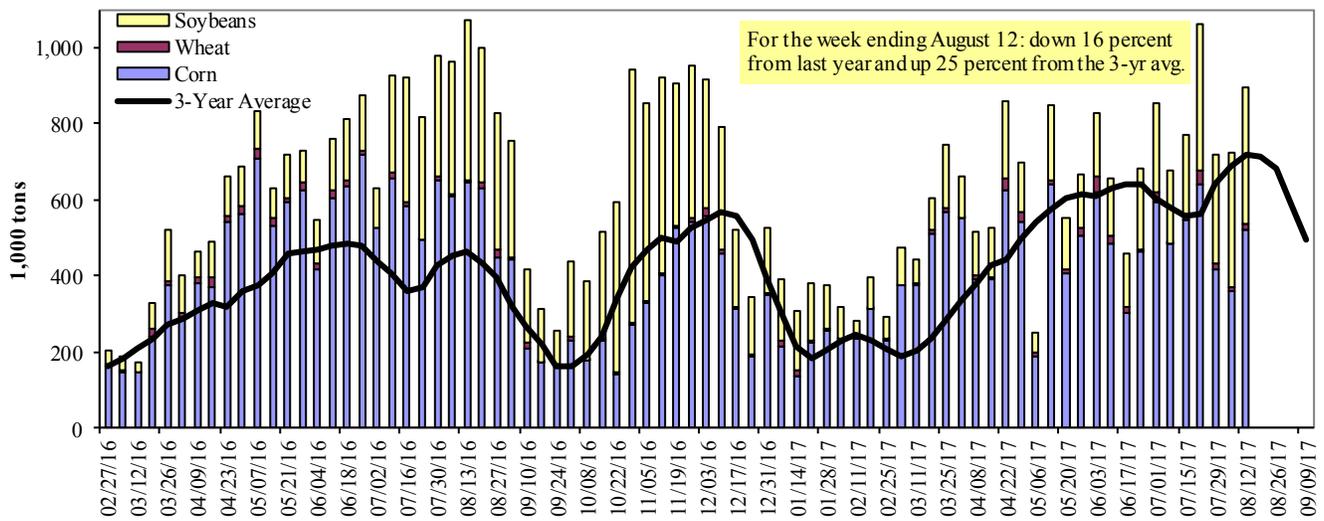
$$(\text{Rate} * 1976 \text{ tariff benchmark rate per ton}) / 100$$

Select applicable index from market quotes included in tables on this page. The 1976 benchmark rates per ton are provided in map.



Figure 10

**Barge Movements on the Mississippi River<sup>1</sup> (Locks 27 - Granite City, IL)**



<sup>1</sup> The 3-year average is a 4-week moving average.

Source: U.S. Army Corps of Engineers

Table 10

**Barge Grain Movements (1,000 tons)**

| For the week ending 8/12/2017          | Corn   | Wheat | Soybeans | Other | Total  |
|--|--------|-------|----------|-------|--------|
| <b>Mississippi River</b>               |        |       |          |       |        |
| Rock Island, IL (L15)                  | 281    | 13    | 198      | 8     | 500    |
| Winfield, MO (L25)                     | 388    | 17    | 293      | 9     | 707    |
| Alton, IL (L26)                        | 395    | 21    | 335      | 9     | 760    |
| Granite City, IL (L27)                 | 420    | 19    | 359      | 9     | 807    |
| <b>Illinois River (L8)</b>             | 54     | 0     | 100      | 0     | 154    |
| <b>Ohio River (L52)</b>                | 14     | 21    | 37       | 0     | 71     |
| <b>Arkansas River (L1)</b>             | 0      | 51    | 6        | 0     | 57     |
| Weekly total - 2017                    | 434    | 91    | 401      | 9     | 935    |
| Weekly total - 2016                    | 726    | 71    | 467      | 2     | 1,266  |
| 2017 YTD <sup>1</sup>                  | 15,611 | 1,590 | 8,130    | 201   | 25,531 |
| 2016 YTD                               | 16,145 | 1,439 | 7,356    | 181   | 25,121 |
| 2017 as % of 2016 YTD                  | 97     | 110   | 111      | 111   | 102    |
| Last 4 weeks as % of 2016 <sup>2</sup> | 74     | 108   | 100      | 297   | 85     |
| Total 2016                             | 24,136 | 2,030 | 16,668   | 344   | 43,178 |

<sup>1</sup> Weekly total, YTD (year-to-date) and calendar year total includes Miss/27, Ohio/52, and Ark/1; "Other" refers to oats, barley, sorghum, and rye.

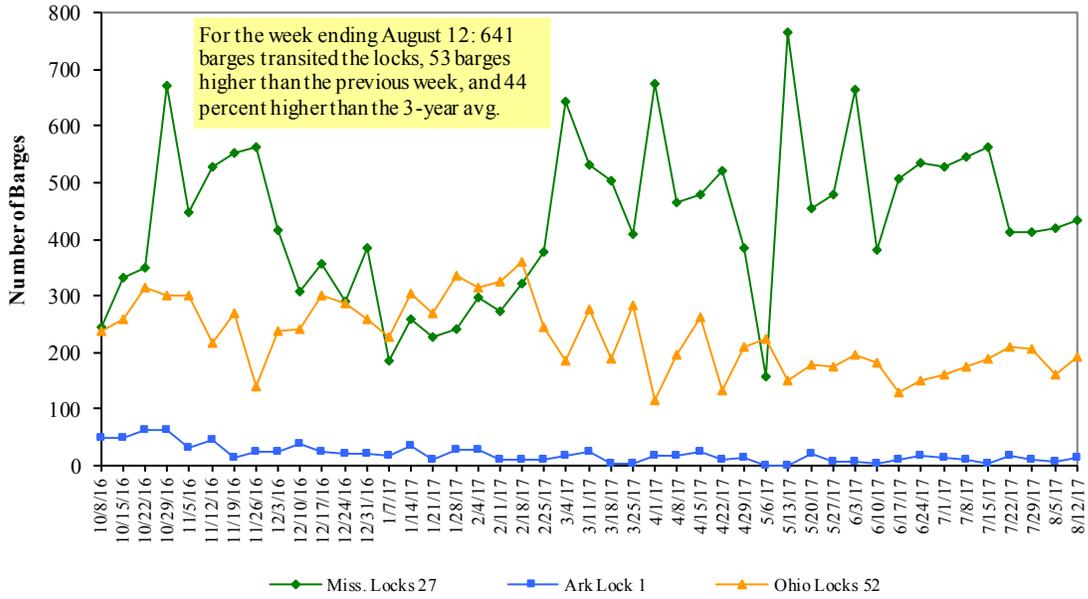
<sup>2</sup> As a percent of same period in 2016.

Note: Total may not add exactly, due to rounding

Source: U.S. Army Corps of Engineers

Figure 11

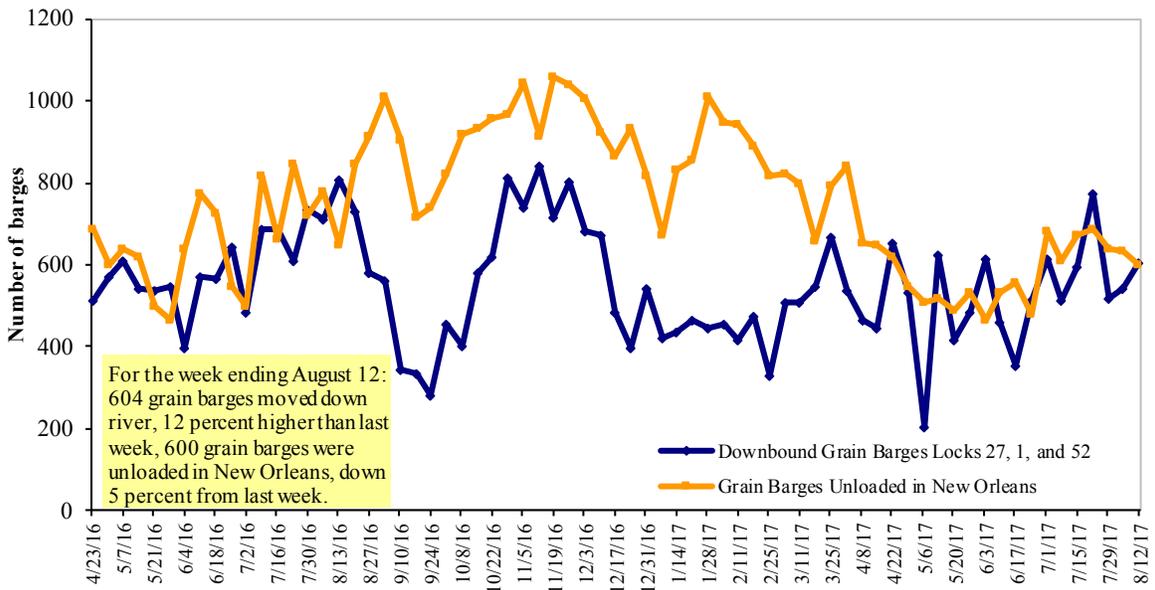
**Upbound Empty Barges Transiting Mississippi River Locks 27, Arkansas River Lock and Dam 1, and Ohio River Locks and Dam 52**



Source: U.S. Army Corps of Engineers

Figure 12

**Grain Barges for Export in New Orleans Region**



Source: U.S. Army Corps of Engineers and GIPSA

# Truck Transportation

The **weekly diesel price** provides a proxy for trends in U.S. truck rates as diesel fuel is a significant expense for truck grain movements.

Table 11

## Retail on-Highway Diesel Prices<sup>1</sup>, Week Ending 8/14/2017(US \$/gallon)

| Region | Location                   | Price | Change from |          |
|--------|----------------------------|-------|-------------|----------|
|        |                            |       | Week ago    | Year ago |
| I      | East Coast                 | 2.624 | 0.011       | 0.310    |
|        | New England                | 2.625 | 0.007       | 0.257    |
|        | Central Atlantic           | 2.761 | 0.010       | 0.355    |
|        | Lower Atlantic             | 2.527 | 0.013       | 0.294    |
| II     | Midwest <sup>2</sup>       | 2.543 | 0.027       | 0.297    |
| III    | Gulf Coast <sup>3</sup>    | 2.410 | 0.000       | 0.231    |
| IV     | Rocky Mountain             | 2.700 | 0.027       | 0.306    |
| V      | West Coast                 | 2.848 | 0.029       | 0.294    |
|        | West Coast less California | 2.788 | 0.041       | 0.347    |
|        | California                 | 2.930 | 0.019       | 0.253    |
| Total  | U.S.                       | 2.598 | 0.017       | 0.288    |

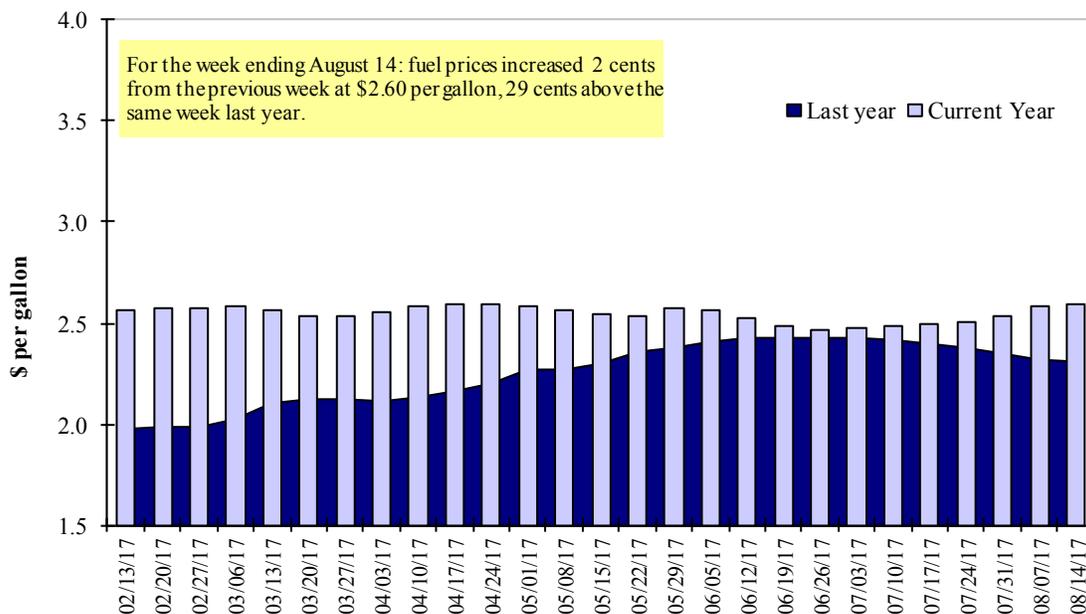
<sup>1</sup>Diesel fuel prices include all taxes. Prices represent an average of all types of diesel fuel.

<sup>2</sup>Same as North Central <sup>3</sup>Same as South Central

Source: Energy Information Administration/U.S. Department of Energy ([www.eia.doe.gov](http://www.eia.doe.gov))

Figure 13

## Weekly Diesel Fuel Prices, U.S. Average



Source: Retail On-Highway Diesel Prices, Energy Information Administration, Dept. of Energy

# Grain Exports

Table 12

## U.S. Export Balances and Cumulative Exports (1,000 metric tons)

| For the week ending                                  | Wheat |       |       |       |     |           | Corn   | Soybeans | Total   |
|--|-------|-------|-------|-------|-----|-----------|--------|----------|---------|
|  | HRW   | SRW   | HRS   | SWW   | DUR | All wheat |        |          |         |
| <b>Export Balances<sup>1</sup></b>                   |       |       |       |       |     |           |        |          |         |
| 8/3/2017   | 1,498 | 641   | 1,387 | 1,493 | 127 | 5,146     | 4,119  | 5,397    | 14,662  |
| This week year ago                                   | 2,516 | 625   | 1,942 | 1,098 | 165 | 6,345     | 7,743  | 5,481    | 19,569  |
| <b>Cumulative exports-marketing year<sup>2</sup></b> |       |       |       |       |     |           |        |          |         |
| 2016/17 YTD  | 2,250 | 451   | 1,393 | 1,212 | 76  | 5,382     | 52,292 | 55,409   | 113,083 |
| 2015/16 YTD  | 1,777 | 405   | 1,395 | 741   | 34  | 4,352     | 41,887 | 47,189   | 93,428  |
| YTD 2016/17 as % of 2015/16                          | 127   | 111   | 100   | 164   | 222 | 124       | 125    | 117      | 121     |
| Last 4 wks as % of same period 2015/16               | 62    | 109   | 74    | 149   | 77  | 86        | 72     | 112      | 87      |
| 2015/16 Total  | 5,538 | 3,057 | 6,285 | 3,551 | 670 | 19,101    | 45,564 | 49,821   | 114,487 |
| 2014/15 Total  | 7,009 | 3,654 | 7,250 | 3,758 | 665 | 22,336    | 45,205 | 49,614   | 117,155 |

<sup>1</sup> Current unshipped (outstanding) export sales to date

<sup>2</sup> Shipped export sales to date; new marketing year now in effect for wheat

Note: YTD = year-to-date. Marketing Year: wheat = 6/01-5/31, corn & soybeans = 9/01-8/31

Source: Foreign Agricultural Service/USDA ([www.fas.usda.gov](http://www.fas.usda.gov))

Table 13

## Top 5 Importers<sup>1</sup> of U.S. Corn

| For the week ending 8/03/2017                               | Total Commitments <sup>2</sup> |                       |                    | % change<br>current MY<br>from last MY | Exports <sup>3</sup><br>3-year avg<br>2013-2015 |
|---|--------------------------------|-----------------------|--------------------|--|---|
|   | 2017/18<br>Next MY             | 2016/17<br>Current MY | 2015/16<br>Last MY |  |   |
|   | - 1,000 mt -                   |                       |                    |  | - 1,000 mt -                                    |
| Mexico  | 2,462                          | 13,850                | 12,776             | 8                                      | 11,204  |
| Japan   | 650                            | 12,046                | 10,594             | 14                                     | 11,284  |
| Korea   | 1                              | 5,645                 | 3,188              | 77                                     | 3,931   |
| Colombia  | 369                            | 4,283                 | 4,663              | (8)                                    | 4,134   |
| Peru  | 185                            | 3,082                 | 2,414              | 28                                     | 2,109   |
| <b>Top 5 Importers</b>                                      | <b>3,668</b>                   | <b>38,907</b>         | <b>33,634</b>      | <b>16</b>                              | <b>32,662</b>                                   |
| <b>Total US corn export sales</b>                           | <b>5,067</b>                   | <b>56,411</b>         | <b>49,630</b>      | <b>14</b>                              | <b>46,633</b>                                   |
| % of Projected  | 11%                            | 100%                  | 103%               |  |   |
| Change from prior week <sup>2</sup>                         | <b>629</b>                     | <b>52</b>             | <b>595</b>         |  |   |
| <b>Top 5 importers' share of U.S. corn<br/>export sales</b> | 72%                            | 69%                   | 68%                |  | 70%   |
| <b>USDA forecast, August 2017</b>                           | <b>47,074</b>                  | <b>56,616</b>         | <b>48,372</b>      | <b>17</b>                              |   |
| <b>Corn Use for Ethanol USDA<br/>forecast, August 2017</b>  | <b>139,700</b>                 | <b>138,430</b>        | <b>132,690</b>     | <b>5</b>                               |   |

<sup>1</sup>Based on FAS Marketing Year Ranking Reports for 2015/16 - [www.fas.usda.gov](http://www.fas.usda.gov); Marketing year (MY) = Sep 1 - Aug 31.

<sup>2</sup>Cumulative Exports (shipped) + Outstanding Sales (unshipped), FAS Weekly Export Sales Report, or Export Sales Query--  
<http://www.fas.usda.gov/esquery/>. Total commitments change (net sales) from prior week could include revisions from previous week's outstanding sales or accumulated sales.

<sup>3</sup>FAS Marketing Year Ranking Reports - <http://apps.fas.usda.gov/export-sales/myrkaug.htm>; 3-yr average

Table 14

**Top 5 Importers<sup>1</sup> of U.S. Soybeans**

| For the week ending 8/03/2017                                  | Total Commitments <sup>2</sup> |               |               | % change<br>current MY<br>from last MY | Exports <sup>3</sup><br>3-yr avg.<br>2013-2015 |
|--|--------------------------------|---------------|---------------|--|--|
|  | 2017/18                        | 2016/17       | 2015/16       |  |  |
|  | Next MY                        | Current MY    | Last MY       |  |  |
|  |                                | - 1,000 mt -  |               |  | - 1,000 mt -                                   |
| China  | 3,095                          | 36,322        | 29,086        | 25                                     | 29,033   |
| Mexico   | 547                            | 3,730         | 3,314         | 13                                     | 3,295  |
| Indonesia  | 41                             | 2,430         | 1,972         | 23                                     | 2,065  |
| Japan  | 330                            | 2,251         | 2,247         | 0                                      | 1,994  |
| Netherlands  | 0                              | 2,013         | 1,590         | 27                                     | 1,644  |
| <b>Top 5 importers</b>   | <b>4,014</b>                   | <b>46,746</b> | <b>38,208</b> | <b>22</b>                              | <b>38,032</b>                                  |
| <b>Total US soybean export sales</b>                           | <b>7,032</b>                   | <b>60,806</b> | <b>52,670</b> | <b>15</b>                              | <b>48,389</b>                                  |
| % of Projected   | 12%                            | 104%          | 100%          |  |  |
| Change from prior week <sup>2</sup>                            | <b>639</b>                     | <b>45</b>     | <b>241</b>    |  |  |
| <b>Top 5 importers' share of U.S.<br/>soybean export sales</b> | <b>57%</b>                     | <b>77%</b>    | <b>73%</b>    |  | <b>79%</b>                                     |
| <b>USDA forecast, August 2017</b>                              | <b>60,627</b>                  | <b>58,583</b> | <b>52,916</b> | <b>11</b>                              |  |

(n) indicates negative number.

<sup>1</sup>Based on FAS Marketing Year Ranking Reports for 2015/16 - www.fas.usda.gov; Marketing year (MY) = Sep 1 - Aug 31.<sup>2</sup>Cumulative Exports (shipped) + Outstanding Sales (unshipped), FAS Weekly Export Sales Report, or Export Sales Query--http://www.fas.usda.gov/esrquery/. The total commitments change (net sales) from prior week could include revisions from previous week's outstanding sales and/or accumulated sales<sup>3</sup>FAS Marketing Year Final Reports - www.fas.usda.gov/export-sales/myfi\_rpt.htm. (Carry over plus Accumulated Exports)

Table 15

**Top 10 Importers<sup>1</sup> of All U.S. Wheat**

| For the week ending 8/03/2017                                 | Total Commitments <sup>2</sup> |               | % change<br>current MY<br>from last MY | Exports <sup>3</sup><br>3-yr avg<br>2014-2016 |
|---|--------------------------------|---------------|--|---|
|   | 2017/18                        | 2016/17       |  |   |
|   | Current MY                     | Last MY       |  |   |
|   | - 1,000 mt -                   |               |  | - 1,000 mt -                                  |
| Japan   | 912                            | 893           | 2                                      | 2,620   |
| Mexico  | 1,443                          | 983           | 47                                     | 2,743   |
| Philippines   | 1,184                          | 903           | 31                                     | 2,395   |
| Brazil  | 95                             | 328           | (71)                                   | 862   |
| Nigeria   | 556                            | 563           | (1)                                    | 1,254   |
| Korea   | 924                            | 589           | 57                                     | 1,104   |
| China   | 389                            | 262           | 48                                     | 1,623   |
| Taiwan  | 460                            | 264           | 74                                     | 768   |
| Indonesia   | 513                            | 259           | 98                                     | 726   |
| Colombia  | 281                            | 336           | (16)                                   | 635   |
| <b>Top 10 importers</b>                                       | <b>6,756</b>                   | <b>5,381</b>  | <b>26</b>                              | <b>14,729</b>                                 |
| <b>Total US wheat export sales</b>                            | <b>10,528</b>                  | <b>10,697</b> | <b>(2)</b>                             | <b>24,485</b>                                 |
| % of Projected  | 40%                            | 37%           |  |   |
| Change from prior week <sup>2</sup>                           | <b>464</b>                     | <b>608</b>    |  |   |
| <b>Top 10 importers' share of U.S.<br/>wheat export sales</b> | <b>64%</b>                     | <b>50%</b>    |  | <b>60%</b>                                    |
| <b>USDA forecast, August 2017</b>                             | <b>26,567</b>                  | <b>28,747</b> | <b>(8)</b>                             |   |

(n) indicates negative number.

<sup>1</sup>Based on FAS Marketing Year Ranking Reports for 2015/16 - www.fas.usda.gov; Marketing year = Jun 1 - May 31.<sup>2</sup>Cumulative Exports (shipped) + Outstanding Sales (unshipped), FAS Weekly Export Sales Report, or Export Sales Query--http://www.fas.usda.gov/esrquery/. Total commitments change (net sales) from prior week could include revisions from the previous outstanding and/or accumulated sales<sup>3</sup>FAS Marketing Year Final Reports - www.fas.usda.gov/export-sales/myfi\_rpt.htm.

Table 16

## Grain Inspections for Export by U.S. Port Region (1,000 metric tons)

| Port Regions                             | For the Week Ending<br>08/10/17 | Previous<br>Week <sup>1</sup> | Current Week<br>as % of Previous | 2017 YTD      | 2016 YTD      | 2017 YTD as<br>% of 2016 YTD | Last 4-weeks as % of: |                  | 2016 Total     |
|--|---------------------------------|-------------------------------|----------------------------------|---------------|---------------|------------------------------|-----------------------|------------------|----------------|
|  |                                 |                               |                                  |               |               |                              | Last Year             | Prior 3-yr. avg. |                |
| <b>Pacific Northwest</b>                 |                                 |                               |                                  |               |               |                              |                       |                  |                |
| Wheat                                    | 323                             | 485                           | 67                               | 9,889         | 7,740         | 128                          | 112                   | 149              | 12,325         |
| Corn                                     | 195                             | 307                           | 64                               | 9,629         | 7,418         | 130                          | 74                    | 99               | 12,009         |
| Soybeans                                 | 12                              | 141                           | 9                                | 4,961         | 4,837         | 103                          | n/a                   | n/a              | 14,447         |
| <b>Total</b>                             | <b>530</b>                      | <b>933</b>                    | <b>57</b>                        | <b>24,480</b> | <b>19,996</b> | <b>122</b>                   | <b>90</b>             | <b>129</b>       | <b>38,782</b>  |
| <b>Mississippi Gulf</b>                  |                                 |                               |                                  |               |               |                              |                       |                  |                |
| Wheat                                    | 114                             | 54                            | 210                              | 3,044         | 2,295         | 133                          | 124                   | 89               | 3,480          |
| Corn                                     | 367                             | 466                           | 79                               | 21,090        | 19,879        | 106                          | 67                    | 78               | 31,420         |
| Soybeans                                 | 476                             | 513                           | 93                               | 13,952        | 12,991        | 107                          | 74                    | 161              | 35,278         |
| <b>Total</b>                             | <b>957</b>                      | <b>1,033</b>                  | <b>93</b>                        | <b>38,085</b> | <b>35,165</b> | <b>108</b>                   | <b>73</b>             | <b>103</b>       | <b>70,178</b>  |
| <b>Texas Gulf</b>                        |                                 |                               |                                  |               |               |                              |                       |                  |                |
| Wheat                                    | 37                              | 82                            | 45                               | 4,472         | 2,843         | 157                          | 50                    | 80               | 6,019          |
| Corn                                     | 31                              | 31                            | 99                               | 517           | 750           | 69                           | 59                    | 130              | 1,669          |
| Soybeans                                 | 0                               | 0                             | n/a                              | 0             | 92            | 0                            | n/a                   | n/a              | 1,105          |
| <b>Total</b>                             | <b>68</b>                       | <b>113</b>                    | <b>60</b>                        | <b>4,990</b>  | <b>3,685</b>  | <b>135</b>                   | <b>52</b>             | <b>88</b>        | <b>8,792</b>   |
| <b>Interior</b>                          |                                 |                               |                                  |               |               |                              |                       |                  |                |
| Wheat                                    | 42                              | 32                            | 128                              | 1,173         | 788           | 149                          | 161                   | 142              | 1,543          |
| Corn                                     | 130                             | 150                           | 86                               | 5,030         | 4,303         | 117                          | 119                   | 127              | 7,197          |
| Soybeans                                 | 77                              | 62                            | 124                              | 2,997         | 2,519         | 119                          | 89                    | 150              | 4,577          |
| <b>Total</b>                             | <b>249</b>                      | <b>245</b>                    | <b>101</b>                       | <b>9,201</b>  | <b>7,609</b>  | <b>121</b>                   | <b>111</b>            | <b>136</b>       | <b>13,317</b>  |
| <b>Great Lakes</b>                       |                                 |                               |                                  |               |               |                              |                       |                  |                |
| Wheat                                    | 23                              | 15                            | 157                              | 418           | 452           | 92                           | 40                    | 34               | 1,186          |
| Corn                                     | 14                              | 0                             | n/a                              | 129           | 292           | 44                           | 13                    | 18               | 584            |
| Soybeans                                 | 21                              | 0                             | n/a                              | 208           | 148           | 140                          | 49                    | 146              | 910            |
| <b>Total</b>                             | <b>58</b>                       | <b>15</b>                     | <b>402</b>                       | <b>755</b>    | <b>892</b>    | <b>85</b>                    | <b>34</b>             | <b>44</b>        | <b>2,681</b>   |
| <b>Atlantic</b>                          |                                 |                               |                                  |               |               |                              |                       |                  |                |
| Wheat                                    | 1                               | 1                             | n/a                              | 40            | 197           | 20                           | 26                    | 7                | 315            |
| Corn                                     | 0                               | 0                             | n/a                              | 5             | 41            | 13                           | 0                     | 0                | 294            |
| Soybeans                                 | 12                              | 5                             | 251                              | 979           | 987           | 99                           | 78                    | 163              | 2,269          |
| <b>Total</b>                             | <b>13</b>                       | <b>6</b>                      | <b>224</b>                       | <b>1,024</b>  | <b>1,224</b>  | <b>84</b>                    | <b>50</b>             | <b>45</b>        | <b>2,878</b>   |
| <b>U.S. total from ports<sup>2</sup></b> |                                 |                               |                                  |               |               |                              |                       |                  |                |
| Wheat                                    | 538                             | 670                           | 80                               | 19,037        | 14,314        | 133                          | 93                    | 111              | 24,867         |
| Corn                                     | 738                             | 955                           | 77                               | 36,402        | 32,683        | 111                          | 72                    | 88               | 53,173         |
| Soybeans                                 | 599                             | 721                           | 83                               | 23,097        | 21,574        | 107                          | 75                    | 164              | 58,587         |
| <b>Total</b>                             | <b>1,875</b>                    | <b>2,345</b>                  | <b>80</b>                        | <b>78,535</b> | <b>68,572</b> | <b>115</b>                   | <b>78</b>             | <b>109</b>       | <b>136,627</b> |

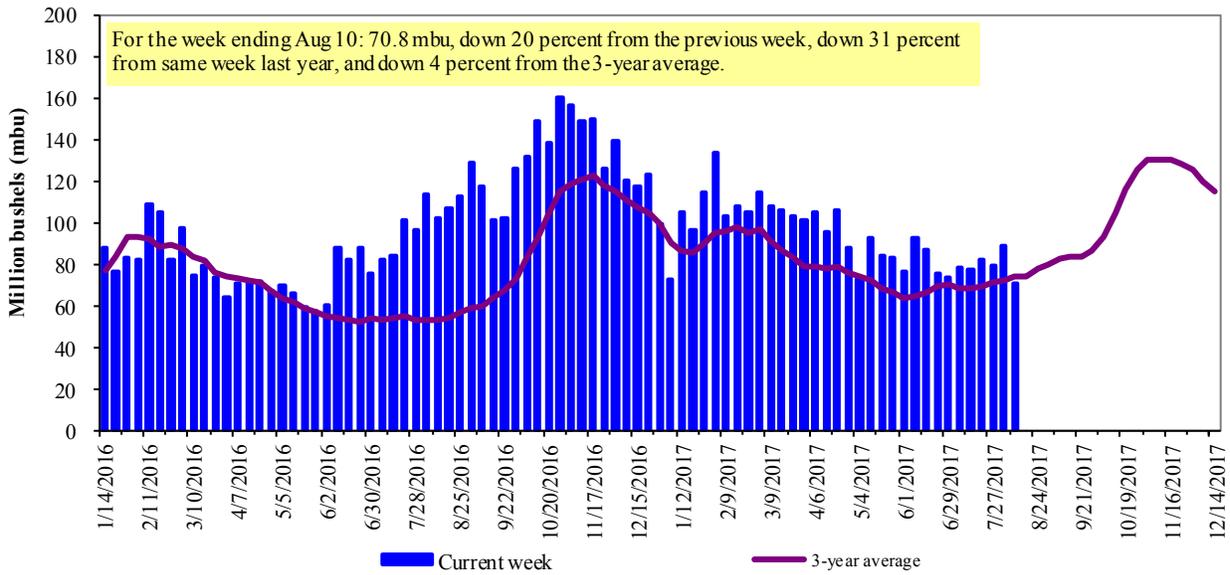
<sup>1</sup> Data includes revisions from prior weeks; some regional totals may not add exactly due to rounding.

Source: Grain Inspection, Packers and Stockyards Administration/USDA ([www.gipsa.usda.gov](http://www.gipsa.usda.gov)); YTD= year-to-date; n/a = not applicable

The United States exports approximately one-quarter of the grain it produces. On average, this includes nearly 45 percent of U.S.-grown wheat, 35 percent of U.S.-grown soybeans, and 20 percent of the U.S.-grown corn. Approximately 58 percent of the U.S. export grain shipments departed through the U.S. Gulf region in 2016.

Figure 14

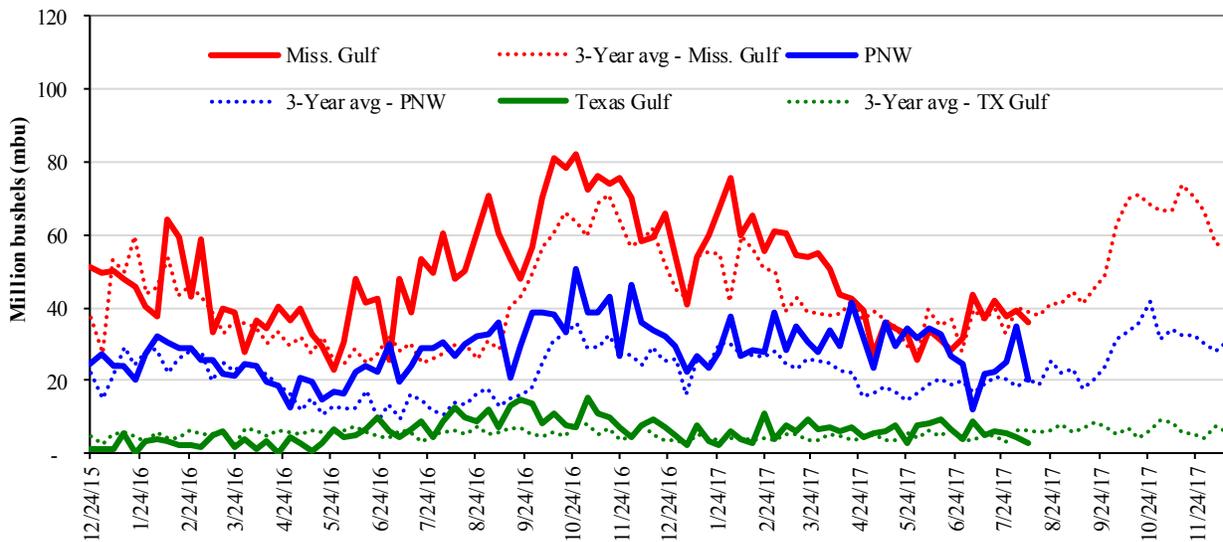
**U.S. grain inspected for export (wheat, corn, and soybeans)**



Source: Grain Inspection, Packers and Stockyards Administration/USDA (www.gipsa.usda.gov)  
 Note: 3-year average consists of 4-week running average

Figure 15

**U.S. Grain Inspections: U.S. Gulf and PNW<sup>1</sup> (wheat, corn, and soybeans)**



| Week ending 08/10/17 inspections (mbu): |      | Percent change from:        |         |         |           |           |
|---|------|-----------------------------|---------|---------|-----------|-----------|
| Mississippi Gulf:                       | 36.1 | Last Week:                  | MS Gulf | TX Gulf | U.S. Gulf | PNW       |
| PNW:                                    | 20.0 | Last Year (same week):      | down 8  | down 40 | down 11   | down 43   |
| Texas Gulf:                             | 2.6  | 3-yr avg. (4-wk. mov. Avg): | down 5  | down 49 | down 10   | unchanged |

Source: Grain Inspection, Packers and Stockyards Administration/USDA (www.gipsa.usda.gov)  
<sup>1</sup>The 3-year average is based on a 4-week running average

# Ocean Transportation

Table 17

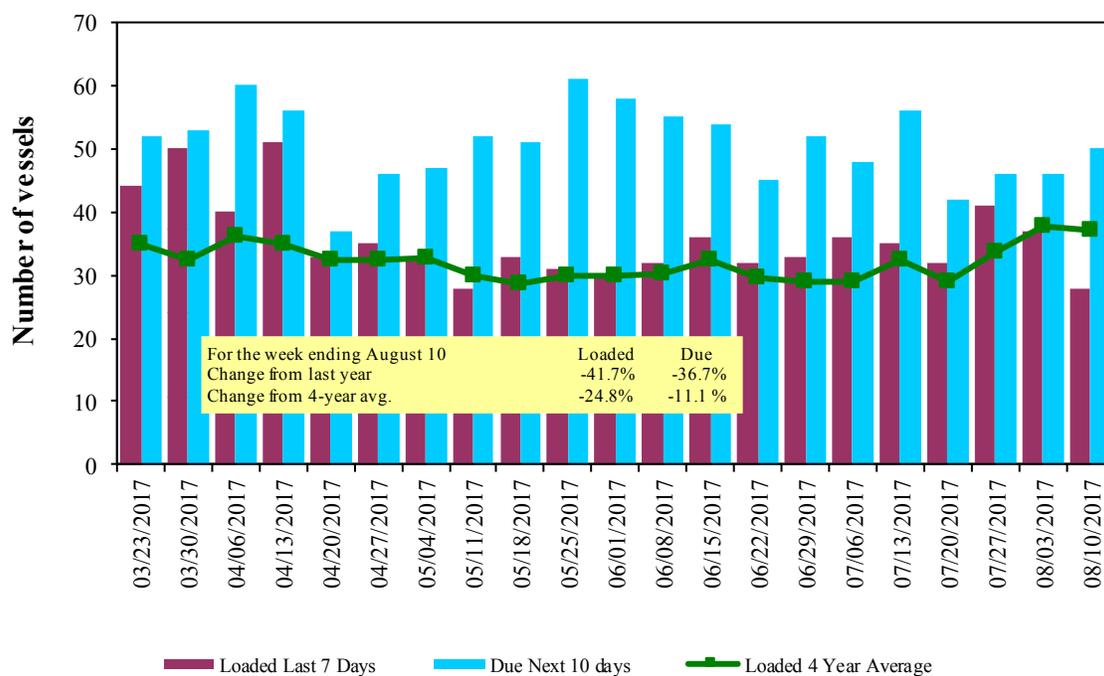
**Weekly Port Region Grain Ocean Vessel Activity (number of vessels)**

| Date       | Gulf     |               |                  | Pacific Northwest | Vancouver B.C. |
|------------|----------|---------------|------------------|-------------------|----------------|
|            | In port  | Loaded 7-days | Due next 10-days | In port           | In port        |
| 8/10/2017  | 32       | 28            | 50               | 7                 | n/a            |
| 8/3/2017   | 43       | 37            | 46               | 12                | n/a            |
| 2016 range | (21..62) | (27..55)      | (40..87)         | (6..27)           | n/a            |
| 2016 avg   | 43       | 40            | 62               | 15                | n/a            |

Source: Transportation & Marketing Programs/AMS/USDA

Figure 16

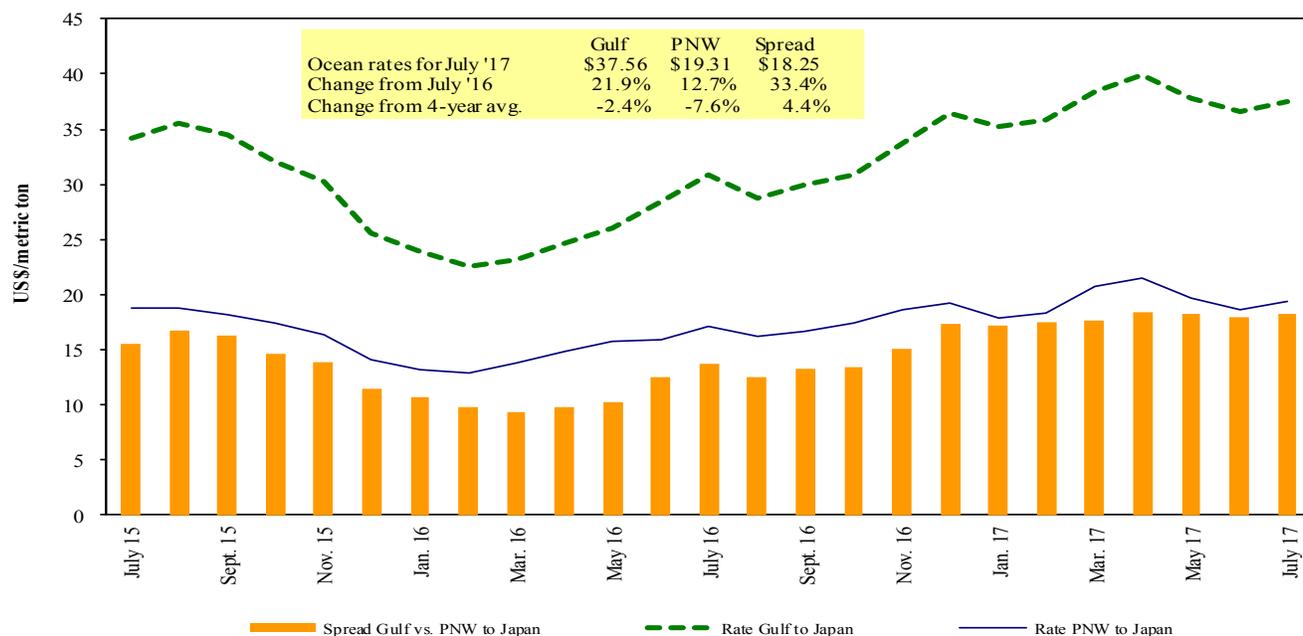
**U.S. Gulf Vessel Loading Activity**



Source: Transportation & Marketing Programs/AMS/USDA  
<sup>1</sup>U.S. Gulf includes Mississippi, Texas, and East Gulf

Figure 17

**Grain Vessel Rates, U.S. to Japan**



Data Source: O'Neil Commodity Consulting

Table 18

**Ocean Freight Rates For Selected Shipments, Week Ending 08/12/2017**

| Export region | Import region | Grain types  | Loading date | Volume loads (metric tons) | Freight rate (US\$/metric ton) |
|---------------|---------------|--------------|--------------|----------------------------|--------------------------------|
| U.S. Gulf     | China         | Heavy Grain  | Aug 22/28    | 60,000                     | 35.10                          |
| U.S. Gulf     | China         | Heavy Grain  | Aug 10/20    | 60,000                     | 34.50                          |
| U.S. Gulf     | China         | Heavy Grain  | Aug 1/5      | 60,000                     | 33.75                          |
| U.S. Gulf     | China         | Heavy Grain  | Jul 20/30    | 60,000                     | 32.95                          |
| U.S. Gulf     | China         | Heavy Grain  | Jul 15/25    | 60,000                     | 33.65                          |
| U.S. Gulf     | Cote d'Ivoire | Rice         | Jun 19/29    | 6,000                      | 93.33*                         |
| U.S. Gulf     | Ghana         | Rice         | Jun 9/19     | 6,000                      | 341.67*                        |
| U.S. Gulf     | Ghana         | Soybean Meal | Jun 9/19     | 5,000                      | 86.75*                         |
| U.S. Gulf     | Haiti         | Wheat        | Jul 3/13     | 20,000                     | 80.00*                         |
| U.S. Gulf     | Jordan        | Wheat        | Jun 19/28    | 50,000                     | 36.00                          |
| PNW           | Taiwan        | Wheat        | Jun 9/23     | 48,425                     | 29.70                          |
| Brazil        | China         | Heavy Grain  | Aug 1/10     | 60,000                     | 27.25                          |
| Brazil        | China         | Heavy Grain  | Jul 15/30    | 60,000                     | 22.75                          |
| Brazil        | China         | Heavy Grain  | Jul 1/10     | 60,000                     | 22.00                          |
| Brazil        | China         | Heavy Grain  | Jul 1/5      | 60,000                     | 22.25                          |
| Brazil        | China         | Heavy Grain  | Jun 20/30    | 60,000                     | 24.00                          |
| Brazil        | China         | Heavy Grain  | Jun 10/20    | 60,000                     | 24.75                          |
| Brazil        | China         | Heavy Grain  | May 20/30    | 60,000                     | 25.50                          |
| Brazil        | Iran          | Heavy Grain  | Jun 15/18    | 70,000                     | 22.75                          |
| Brazil        | Malaysia      | Heavy Grain  | Aug 15/24    | 65,000                     | 23.75                          |
| EC S. America | China         | Heavy Grain  | May 20/30    | 60,000                     | 29.75                          |

Rates shown are per metric ton (2,204.62 lbs. = 1 metric ton), F.O.B., except where otherwise indicated; op = option

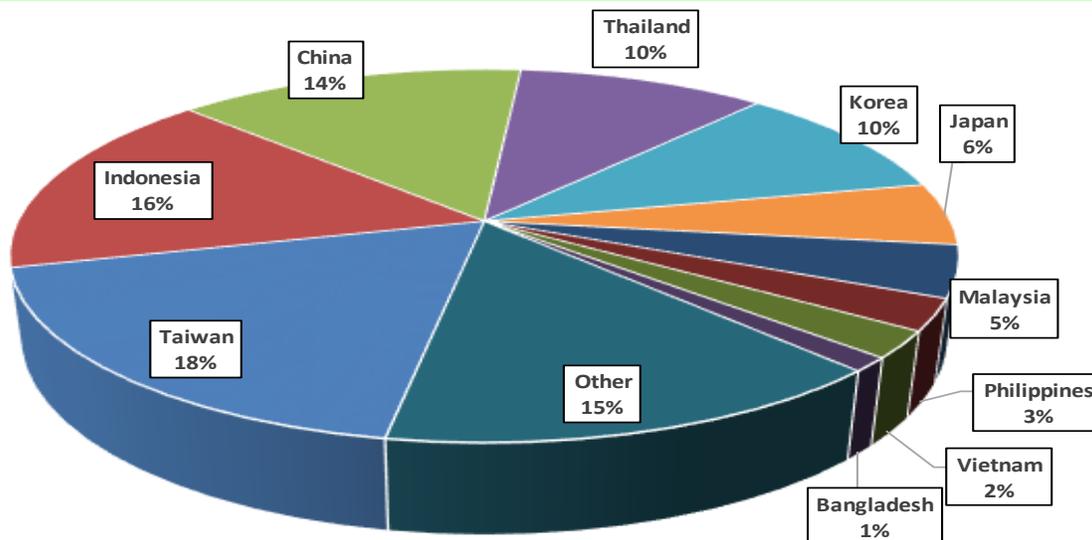
\*50 percent of food aid from the United States is required to be shipped on U.S.-flag vessels.

Source: Maritime Research Inc. (www.maritime-research.com)

In 2015, containers were used to transport 8 percent of total U.S. waterborne grain exports. Approximately 64 percent of U.S. waterborne grain exports in 2015 went to Asia, of which 12 percent were moved in containers. Approximately 94 percent of U.S. waterborne containerized grain exports were destined for Asia.

Figure 18

**Top 10 Destination Markets for U.S. Containerized Grain Exports, January-April 2017**

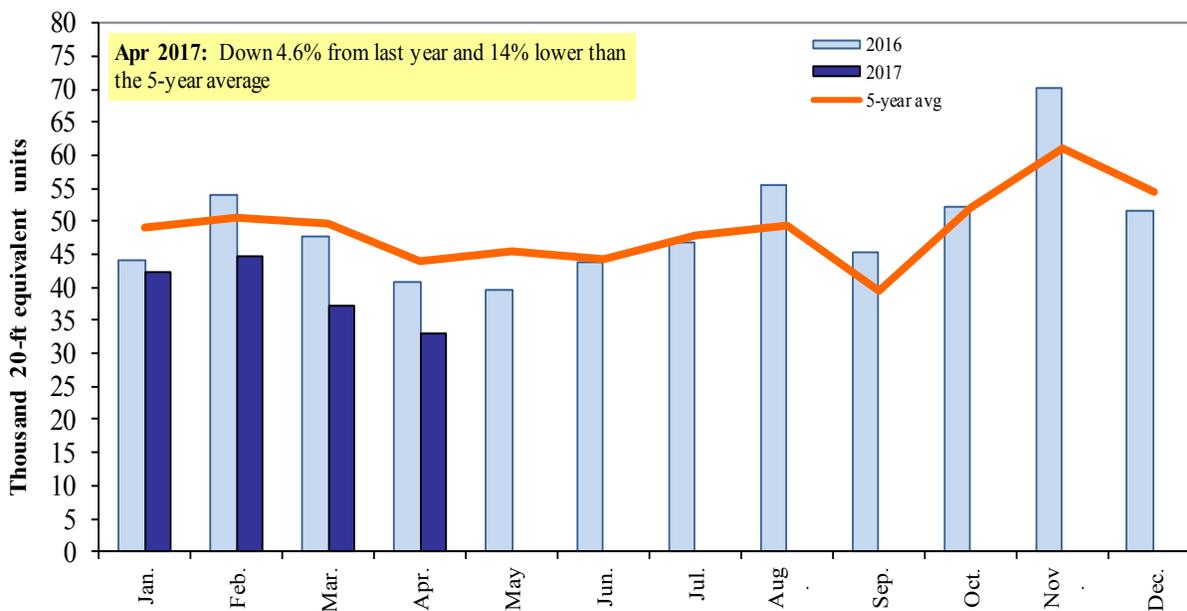


Source: USDA/Agricultural Marketing Service/Transportation Services Division analysis of Port Import Export Reporting Service (PIERS) data

Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: 100190, 100200, 100300, 100400, 100590, 100700, 110100, 230310, 110220, 110290, 120100, 230210, 230990, 230330, and 120810.

Figure 19

**Monthly Shipments of Containerized Grain to Asia**



Source: USDA/Agricultural Marketing Service/Transportation Services Division analysis of Port Import Export Reporting Service (PIERS) data.

Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: 100190, 100200, 100300, 100400, 100590, 100700, 110100, 110220, 110290, 120100, 120810, 230210, 230310, 230330, and 230990.

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