

USDA Foods:

Food and Nutrition Service Initiatives

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Food and Nutrition Service



USDA Foods- Accomplishments

Fruits and Vegetables

- 100+ fruit and vegetable options covering all vegetable subgroups
- Only extra light syrup or equivalent canned and frozen fruits
- Only low-sodium or no salt added canned and frozen vegetables
- Individual portion and bulk for processing options
- Fresh, frozen, canned, and dry options available



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USDA Foods- Accomplishments

Whole Grains

- 20+ products including ready-to-serve items and ingredients for cooking
- Only whole grain or whole grain-rich options for direct delivery
- Introduced new whole grain-rich products in addition to 100% whole grain options to help schools find a product that works best for them



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USDA Foods- Accomplishments

Meat/Meat Alternates

- 40+ meat/fish items; 40+ non-meat protein options
- Beef is available in 85/15, 90/10, or Lean
- Pork, chicken, and turkey products have restrictions on fat levels



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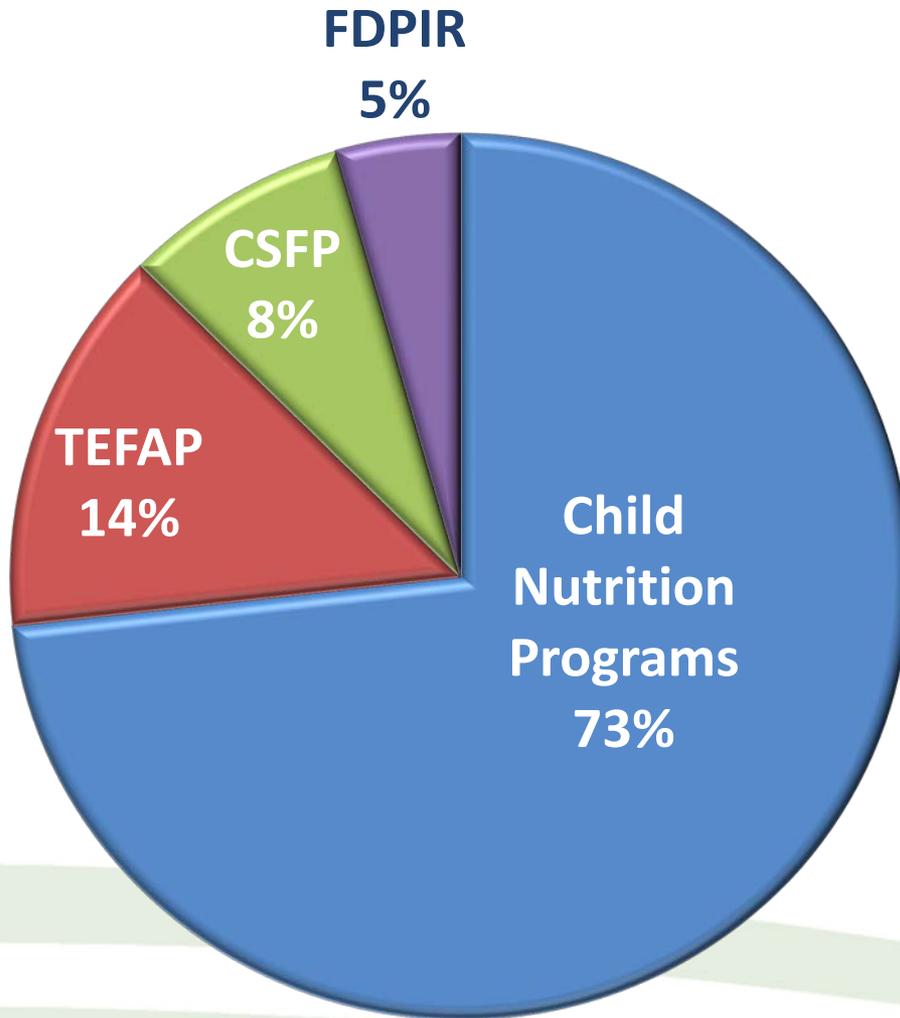


USDA Foods- Accomplishments

Meat/Meat Alternates (cont.)

- Lower sodium formulations of beef, pork, chicken, turkey, and fish products
- Cheese is available in reduced fat, lite, and part-skim options
- Lower sodium formulations of American cheese and mozzarella

USDA Foods: FY17 Budgets



Anticipated FY17 Food Purchases

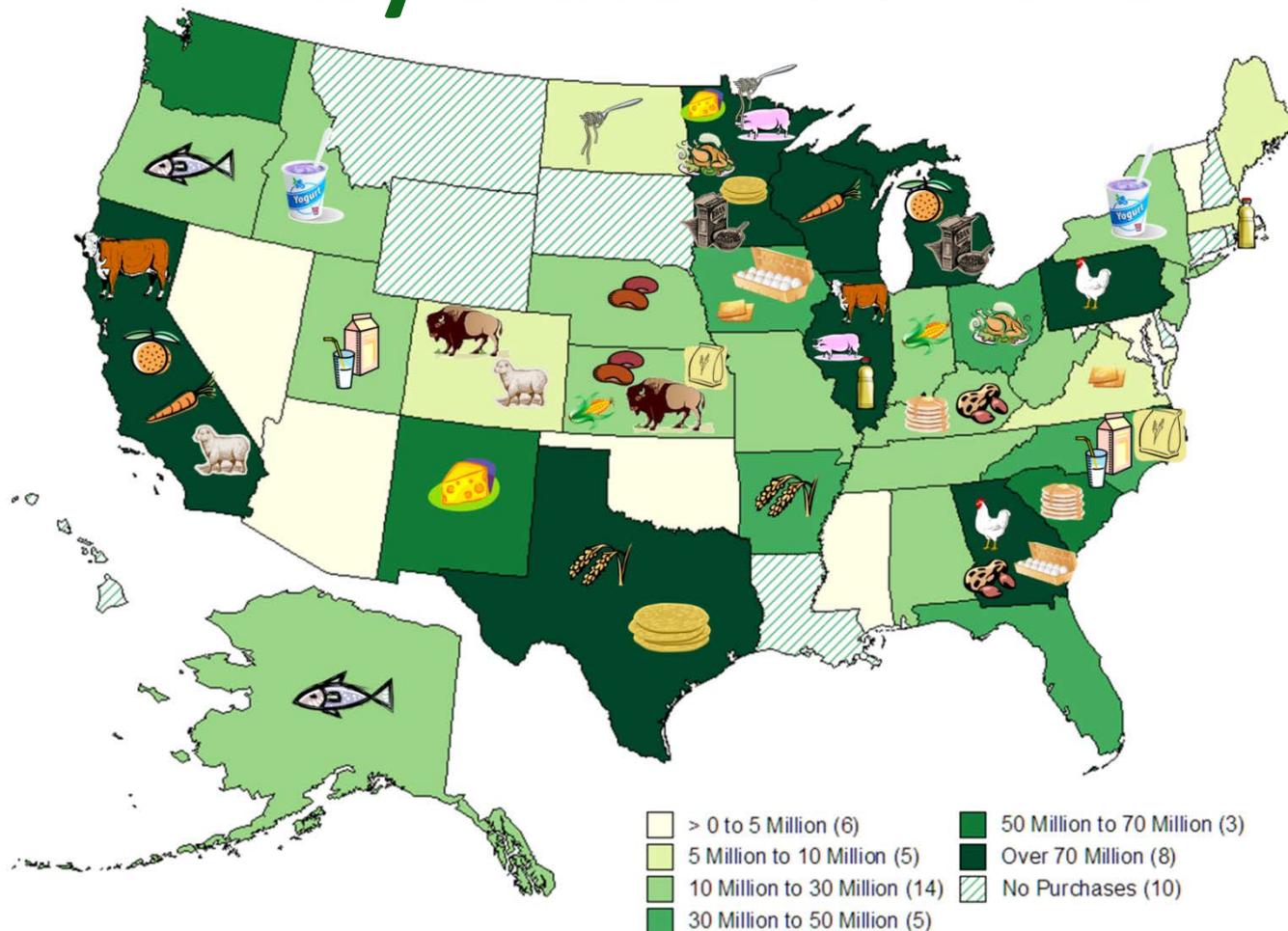
Program	USDA Foods \$
CNP	\$1,700,000,000
TEFAP	\$329,000,000
CSFP	\$189,124,000
FDPIR	\$103,310,000
TOTAL	\$2,321,434,000



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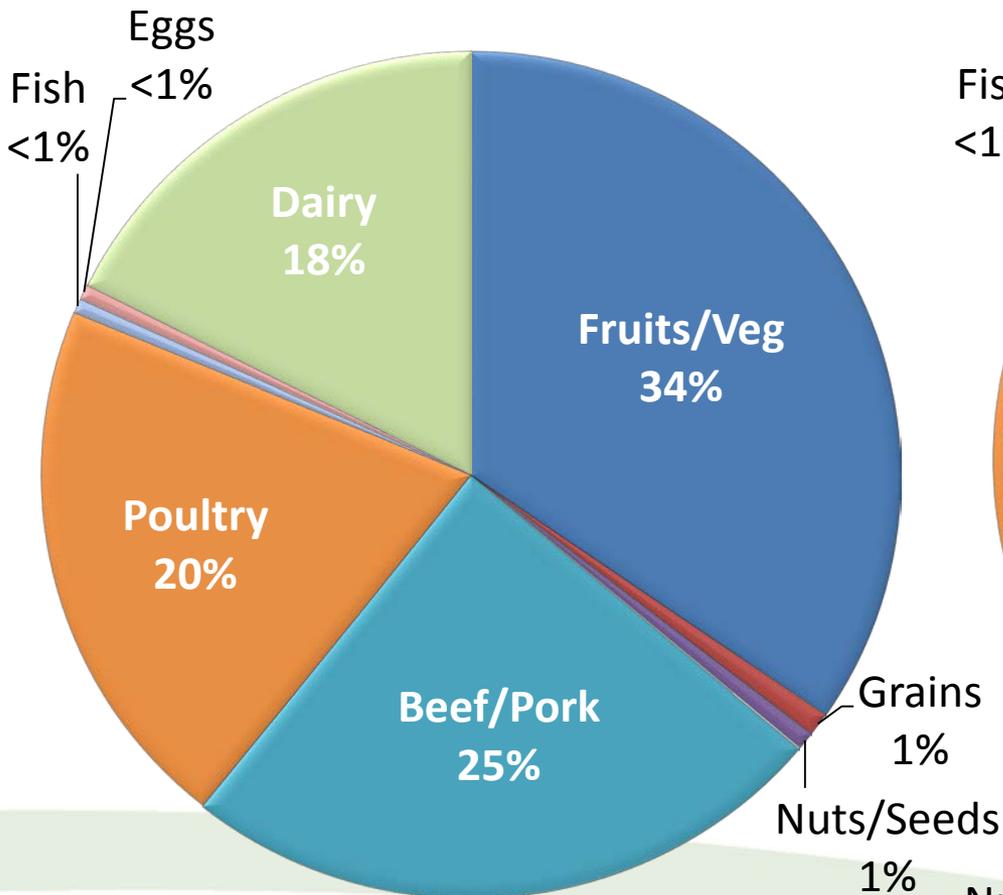


USDA Foods Purchased in Dollars by State – FY 2015

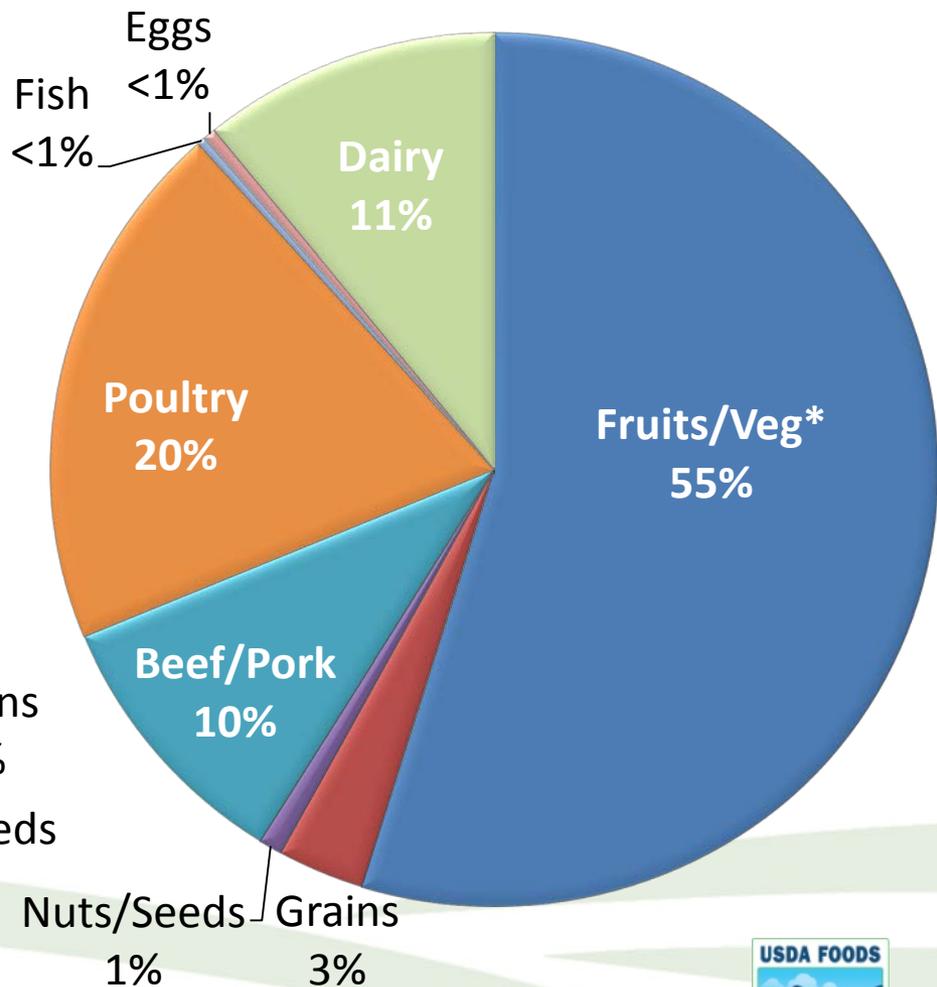


USDA Foods FY15 School Purchases

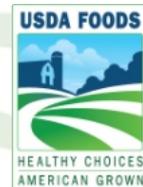
FY15- Total Dollars



FY15- Total Pounds



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*Value estimated for DoD Fresh

USDA Foods: New Products

School Products for SY16-17

- Orange Juice, Cups
- Cranberries, Dried, Individual Portion
- Sweet Potato, Crinkle Cut Fries
- Pepper/Onion Strips, Frozen
- Frozen Fruits/Vegetables in 2-3 lb packages (apples, blueberries, diced carrots, peas, spinach)
- Beef Patties, Cooked, No Soy
- Pork, Pulled, Minimally Seasoned
- Peanut Butter, Individual Portion
- Rice, Brown, Medium Grain

USDA Foods: New Products

Household Products in FY16

- Wild Rice (FDPIR)
- Wild Sockeye Salmon Fillets (FDPIR)
- Whole Grain-Rich Tortillas (FDPIR/TEFAP)
- Split Breast Chicken (TEFAP)
- Crackers (TEFAP)
- Bulk apples/pears (TEFAP)

USDA Foods: Reformulated

- Carrots, Frozen - decreased maximum diameter
- Fruit Mix, Dried - standard 4 component blend
- Spaghetti sauce - defined minimum spice profile
- Chicken, Canned - drain weight, meat type
- Ham, Diced - increased dice size
- Chicken Fajita Strips - decreased sodium limit

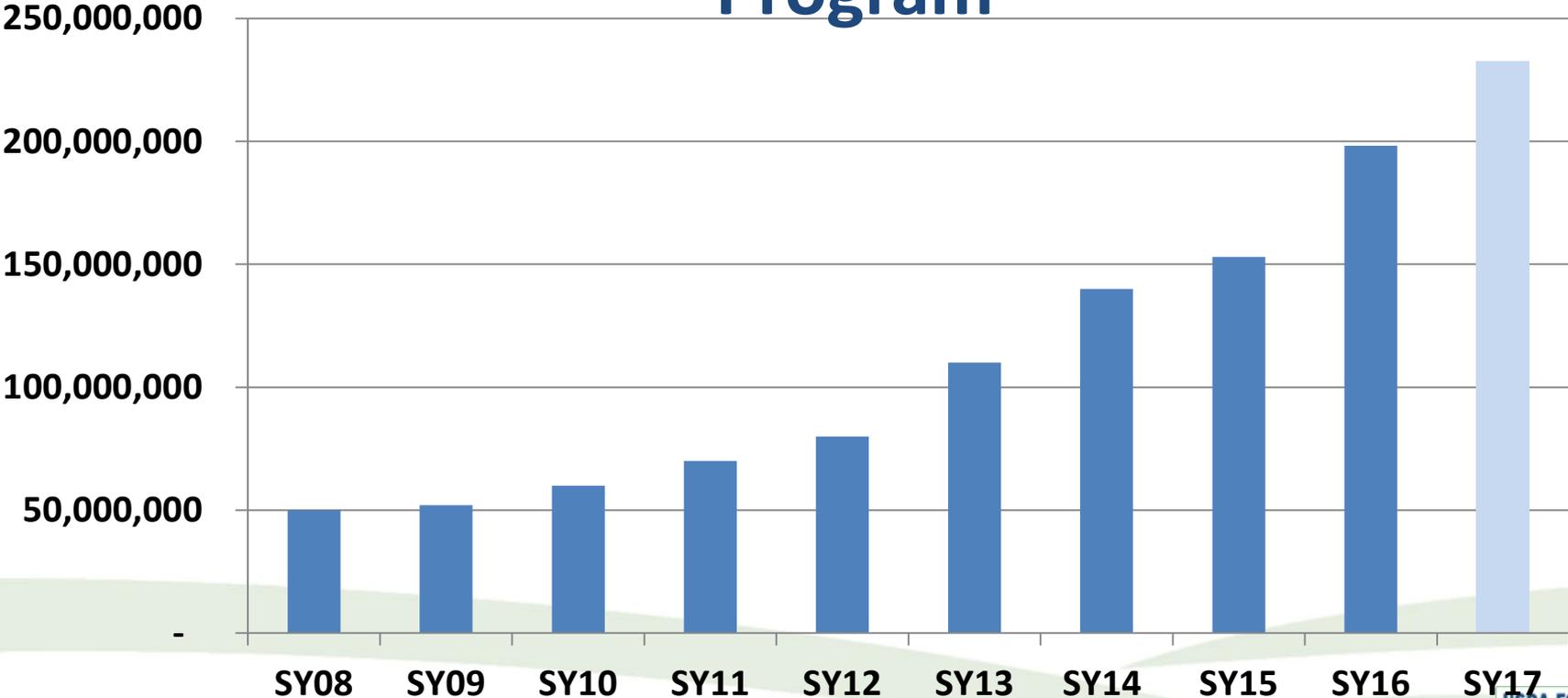


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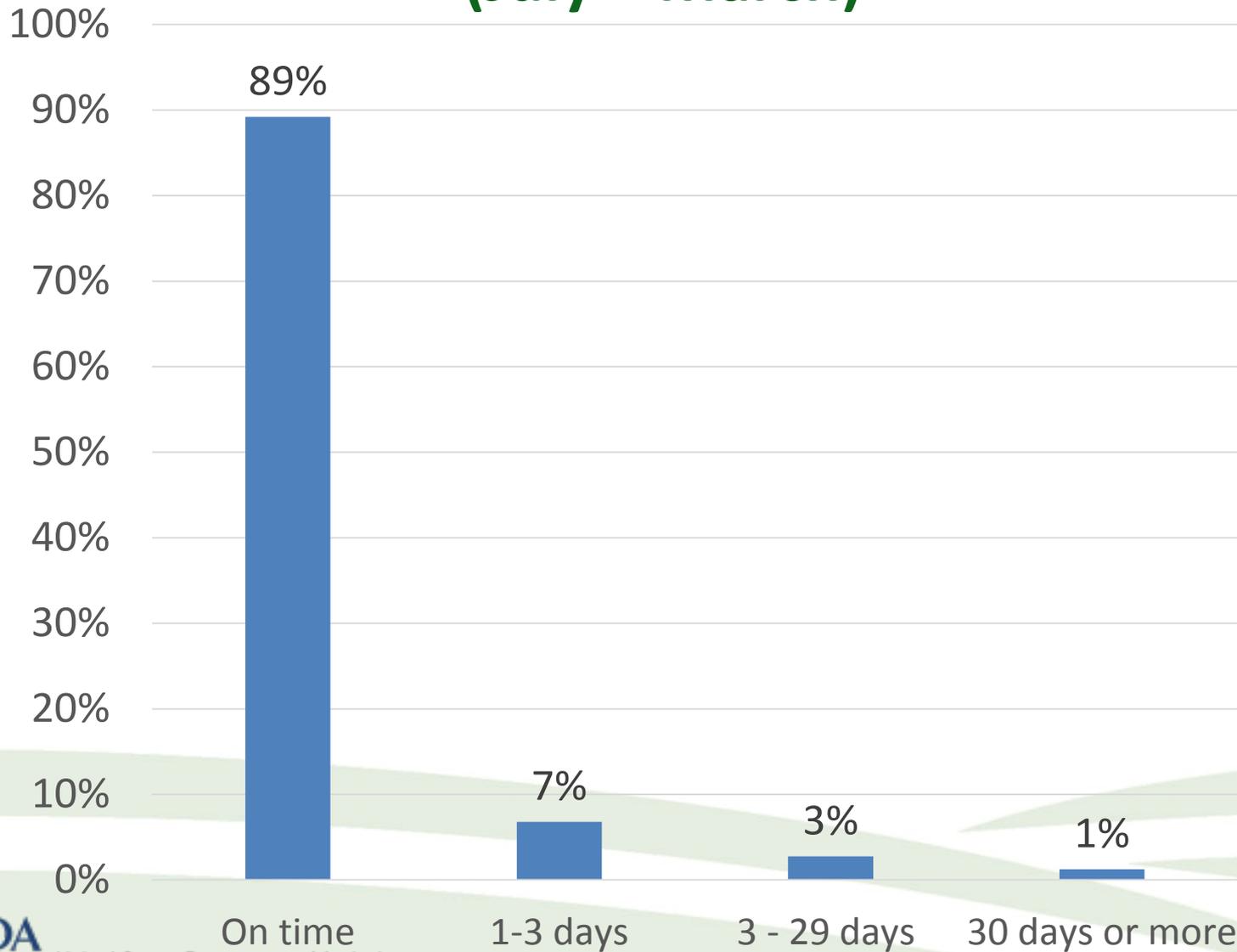


DoD Fresh Continues to Increase

DoD Fresh Fruit and Vegetable Program



USDA Foods Delivery Performance SY 15/16 (July – March)



On-Time Performance by categories

Preliminary review of raw data

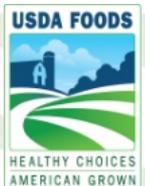
By commodity group FV, LS & PY, Grain and Dairy

FV direct ship has the lowest % on time

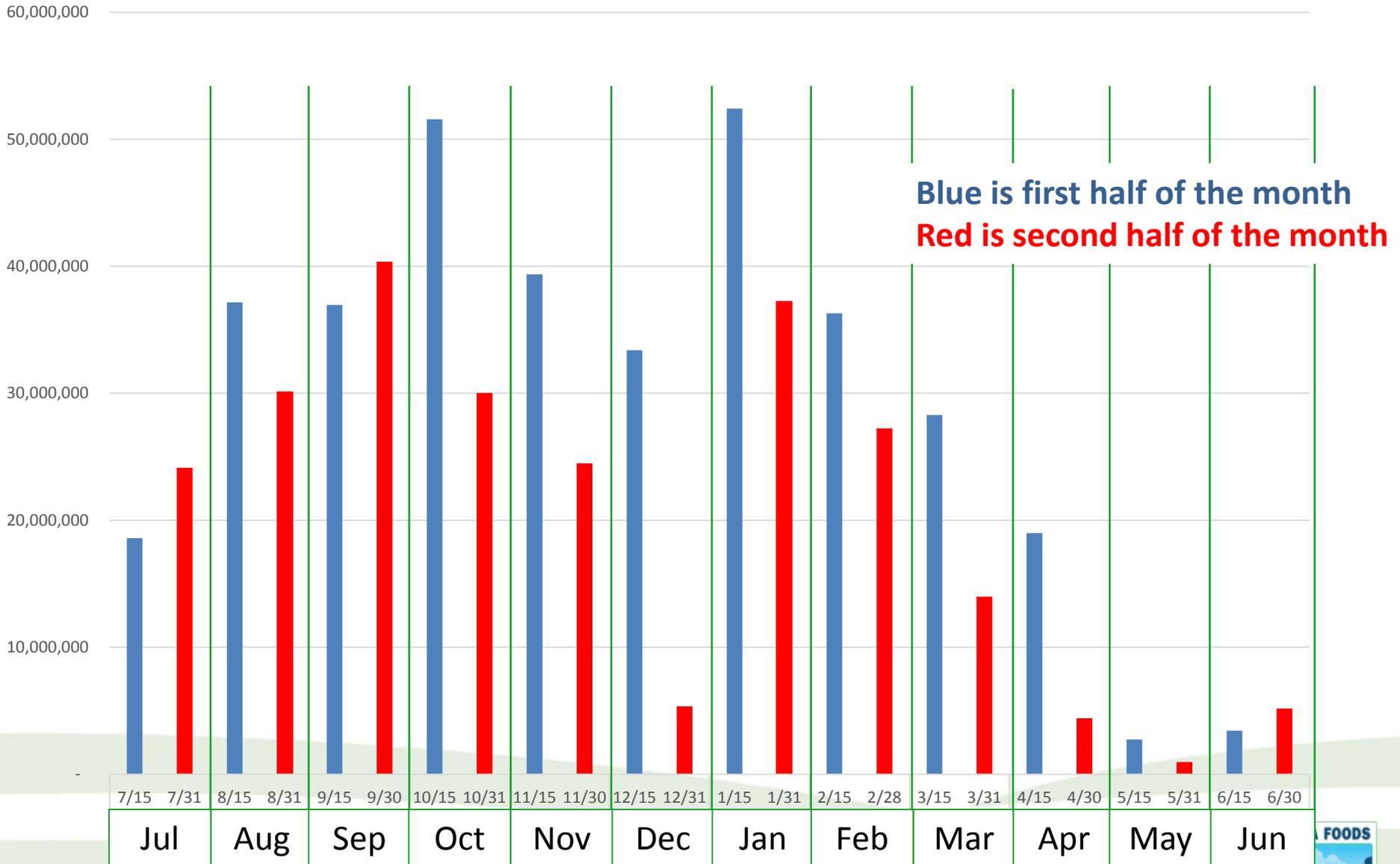
PY to further processors has the highest % on time



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SY16 NSLP National Direct Shipment



Value of USDA Foods Feedback

Opportunities:

- Improve products and services
- Listen to our customers – what are they saying
- Advance warning - avert a bigger problem
- Educate the customer
- Provide training



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USDA Foods Complaints

Trending Complaints in FY16:

- Temperature
- Product seals
- Transportation issues
- Product labels
- Product specifications

Labels for Household Products Should Be Store Quality



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Kids Also Notice Labels at School

Photo posted on Facebook 241 likes, shared 50 times, and 23 comments, including:



“Dear USDA, kids eat with their eyes. Please consider that when creating your packaging. If you were six, which applesauce would you take?”

“The first thing kids and adults said when they came in the cafeteria was, well that’s generic!!”

“Could a label be more unappealing? Ugh. Step up your game USDA!”



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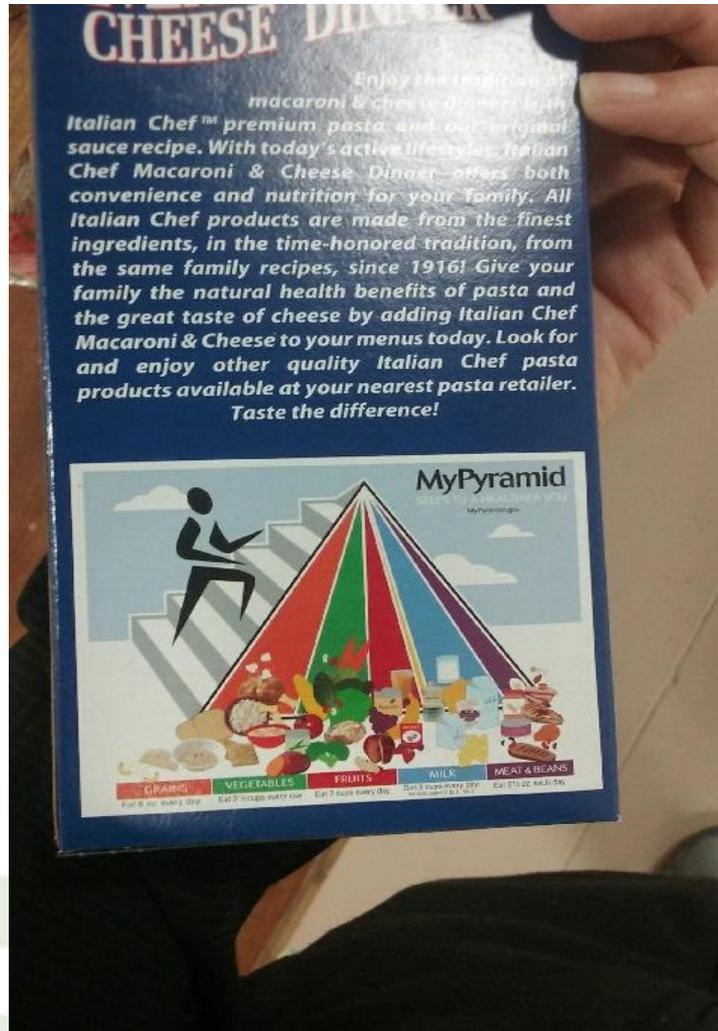
What's Wrong with this Picture?



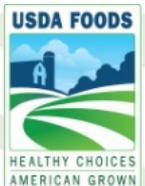
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What's Wrong with this Picture?



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USDA Foods Complaints

Recent Wins:

- Vendors' improvement of production processes
- Pallet redesign
- Improved uniformity & consistency product sizing
- Update product information sheets – handling & temperature guidance

Delivery of USDA Foods

Before accepting delivery - inspect what you expect

- Security seal
- Check temperature
- Verify quantity
- Examine quality & condition-product/packaging
- Document issues – take photos



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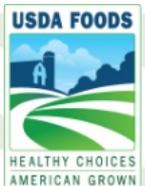


How to Report Complaints

- **Web-Based Supply Chain Management System (WBSCM) – system of record**
- **Complaint Mailbox**
usdafoodscomplaints@fns.usda.gov
- **Complaint Hotline**
(800) 446-6991



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USDA Foods: Farm Bill Initiatives

Pilot Project for the Procurement of Unprocessed Fruits and Vegetables (Year 3):

- States can use entitlement for unprocessed fruit and vegetable purchases they bid/contract on their own
- Supports local procurement of fruits and vegetables
- Vendors must be approved by AMS
- Participating States: CA, CT, MI, NY, OR, VA, WA, WI



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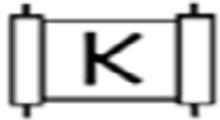


USDA Foods: Farm Bill Initiatives Kosher and Halal Items for TEFAP

- Peanut butter, 18 ounce jar (regular and kosher)
- Salmon, 14.75 ounce can (regular and kosher)
- Tomato sauce, 15.5 ounce can (regular and kosher/halal)
- Tuna, 12 and 66.5 ounce cans (all products kosher)

USDA Foods: Kosher and Halal for TEFAP

KOSHER SYMBOLS

 <p>http://oukosher.org/</p>	 <p>http://trianglek.org/</p>	 <p>http://www.ok.org/</p>
 <p>http://www.skskosher.com/</p>	 <p>http://www.kof-k.org/</p>	 <p>http://www.cor.ca/</p>
 <p>http://www.star-k.org/default.htm</p>	 <p>http://scrollk.org/</p>	 <p>http://www.kosher.org/</p>

HALAL SYMBOLS

 <p>www.ifanca.org</p>	 <p>www.halalfoundation.org/</p>	 <p>www.ushalalcertification.com</p>
 <p>www.ushalalcertification.com</p>	 <p>www.ushalalcertification.com</p>	

USDA Foods Taste Testing



**North Carolina Department of
Agriculture & Consumer Services
visits the USDA test kitchen**



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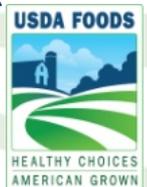
**Pepper
Onion
Blend**



**Pulled
Pork**



**Dried
Fruit Mix**



Webinars & Training



Food Distribution

Webinars and Training

Food Distribution webinars and training present the basics and best practices for USDA Foods child nutrition and household programs to assist distributing agencies and recipient agencies in making the best use of their resources to provide healthy options to program participants.

- [USDA Foods Basics \(All Programs\)](#)
- [Child Nutrition Programs \(NSLP, CACFP\)](#)
- [USDA Foods Processing \(NSLP\)](#)
- [Institute of Child Nutrition Online Training](#)
- [Household Programs \(FDPIR, CSFP, TEFAP\)](#)
- [Web Based Supply Chain Management \(WBSCM\)](#)



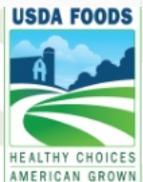
USDA Foods Basics (All Programs)

- [Applying the USDA Foods Complaint Process \(1/7/16\)](#)
- [Demystifying the USDA Foods Complaint Process \(12/11/15\)](#)
- [Why and How USDA Foods Support Domestic Agriculture and the Agricultural Market Outlook \(3/18/15\)](#)
- [USDA State Emergency Notification System \(7/9/14\)](#)

<http://www.fns.usda.gov/fdd/webinars-and-training>



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Nutrition/Allergen/Ingredient Questions

I need the [fat, sodium, calories, saturated fat] for this product to analyze the menu. I know the product will not come in until September, but need information in advance to finalize the menus and ensure we are in compliance.

Can you tell me if this product will be Kosher? If so, what Kosher certification does the product contain?

Nutrition/Allergen/Ingredient Questions

Can you guarantee that this product is free of [peanuts, soy, gluten, tree nuts, eggs, wheat]?

Can you guarantee that the label will not contain an advisory label for [peanuts, soy, gluten, tree nuts, eggs, wheat]?

Can you tell me if this product contains [high fructose corn syrup, gelatin, corn oil, MSG, sulfites, partially hydrogenated oils, azodicarbonamide, caramel color]?



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USDA Foods: Policy Update

- **Final Donated Foods Rule (7 CFR Part 250)**
Published: April 19, 2016
Effective date June 20, 2016
- **Proposed Processing Rule Coming Soon**



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Questions?



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