



Mailbox Milk Price Report

United States Department of Agriculture

Agricultural Marketing Service

Dairy Program

Market Information Branch

MMPR-0120

Revised August 7, 2020

December 2019 Highlights

In December 2019, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$20.03 per cwt, down \$0.08 from the November 2019 average but up \$3.96 from the December 2018. The component tests of producer milk in December 2019 were butterfat, 4.02%; protein, 3.24%; and other solids, 5.76%. The 2019 weighted annual for all Federal Order reporting areas, \$17.90 per cwt, was \$2.17/cwt higher than the 2018 weighted annual average of \$15.73/cwt.

Mailbox Milk Prices, December 2019

Reporting Area ¹	Mailbox Milk Price ²		
	Dec 2018	Nov 2019	Dec 2019
	<i>(dollars per hundredweight)</i>		
New England States ³	17.89	20.61	20.60
New York	16.53	19.42	19.58
Eastern Pennsylvania ⁴	16.46	19.75	19.78
Appalachian States ⁵	16.82	19.93	20.36
Southeast States ⁶	16.68	20.00	20.58
Southern Missouri ⁷	16.83	20.65	20.48
Florida	17.90	20.49	21.20
Western Pennsylvania ⁸	16.57	19.29	20.13
Ohio	16.34	18.82	20.20
Indiana	16.15	18.73	19.77
Michigan	14.80	17.47	18.56
Wisconsin	16.07	22.13	21.14
Minnesota	16.16	22.47	21.66
Iowa	16.24	21.08	20.45
Illinois	16.65	21.07	20.74
Corn Belt States ⁹	14.69	19.54	18.96
Western Texas ¹⁰	15.19	20.81	20.03
New Mexico	13.69	*19.13	18.49
Northwest States ¹¹	16.69	21.00	20.56
California ¹²	15.76	19.61	19.51
All Federal Order Areas ¹³	*15.95	*19.99	*19.91

* Revised. See footnotes on Page 3.

**Mailbox Milk Prices for Selected Reporting Areas
in Federal Milk Orders, by Month, Jan – Jun 2019**

Reporting Area ¹	Jan	Feb	Mar	Apr	May	Jun
	<i>(dollars per hundredweight)</i>					
New England States ³	17.92	18.06	18.47	18.34	18.56	18.74
New York	16.67	16.86	17.32	17.21	17.52	17.70
Eastern Pennsylvania ⁴	16.52	16.65	17.08	17.01	17.19	17.50
Appalachian States ⁵	17.04	17.24	17.30	*17.03	17.45	*17.81
Southeast States ⁶	16.99	17.10	17.10	*17.22	17.69	18.03
Southern Missouri ⁷	16.77	16.63	17.01	*16.78	17.25	17.47
Florida	18.58	18.31	18.48	*18.67	18.73	19.16
Western Pennsylvania ⁸	16.63	16.80	17.33	17.39	17.50	17.72
Ohio	16.57	16.67	17.07	16.99	17.24	17.40
Indiana	16.09	16.22	16.72	*16.77	17.12	17.17
Michigan	14.83	14.82	15.59	15.72	16.06	16.23
Wisconsin	16.18	16.18	17.11	17.65	17.92	17.67
Minnesota	16.20	16.50	17.50	17.92	18.15	*17.99
Iowa	16.28	16.59	17.34	17.54	17.98	17.70
Illinois	16.70	16.73	17.39	17.62	17.89	17.80
Corn Belt States ⁹	15.05	15.25	15.94	*15.90	16.17	16.28
Western Texas ¹⁰	15.47	15.70	16.67	16.73	17.08	17.25
New Mexico	14.01	14.05	15.06	15.21	15.63	15.75
Northwest States ¹¹	16.54	16.59	17.50	17.55	17.85	17.94
California ¹²	16.15	16.15	17.09	17.25	17.63	17.90
All Federal Order Areas ¹³	16.14	*16.22	*16.98	*17.12	*17.44	*17.54

* Revised. See footnotes on Page 3.

Mailbox Milk Prices for Selected Reporting Areas in Federal Milk Orders, by Month, Jul – Dec 2019

Reporting Area ¹	Jul	Aug	Sep	Oct	Nov	Dec	Avg ¹³
	<i>(dollars per hundredweight)</i>						
New England States ³	18.85	19.06	19.39	19.71	20.61	20.60	19.01
New York	*17.87	18.21	18.43	18.89	19.42	19.58	17.97
Eastern Pennsylvania ⁴	17.81	18.01	18.28	18.79	19.75	19.78	17.84
Appalachian States ⁵	*18.25	19.02	18.85	19.03	19.93	20.36	18.21
Southeast States ⁶	18.64	19.50	19.12	19.37	20.00	20.58	18.34
Southern Missouri ⁷	18.35	19.33	19.16	19.86	20.65	20.48	18.17
Florida	19.38	20.47	19.81	20.08	20.49	21.20	19.40
Western Pennsylvania ⁸	*18.07	18.37	18.72	20.25	19.29	20.13	18.15
Ohio	*17.76	18.09	18.34	19.90	18.82	20.20	17.88
Indiana	*17.57	18.18	18.35	19.38	18.73	19.77	17.67
Michigan	*16.54	16.90	17.15	18.35	17.47	18.56	16.51
Wisconsin	18.52	18.77	19.60	20.37	22.13	21.14	18.33
Minnesota	18.87	19.16	20.21	21.16	22.47	21.66	18.41
Iowa	18.34	18.48	19.15	19.71	21.08	20.45	18.31
Illinois	*18.44	18.77	19.21	19.85	21.07	20.74	18.41
Corn Belt States ⁹	16.81	17.00	17.57	18.45	19.54	18.96	16.92
Western Texas ¹⁰	17.80	17.94	17.88	19.61	20.81	20.03	17.79
New Mexico	16.31	16.12	16.59	17.57	*19.13	18.49	16.15
Northwest States ¹¹	18.72	18.71	19.11	20.10	21.00	20.56	18.52
California ¹²	18.47	18.38	18.11	19.18	19.61	19.51	17.92
All Federal Order Areas	*18.08	*18.27	*18.48	*19.34	*19.99	*19.91	*17.90

Footnotes:

- * Revised: ¹ Areas for which prices are reported for at least 75% of the milk marketed under Federal milk orders. ² Net pay prices received by dairy farmers for milk. Prices reflect all payments received for milk sold and all costs associated with marketing the milk. Prices are weighted averages of the prices reported for all orders receiving milk from the reporting area and are reported at the average butterfat tests. Prices include, for the most part, the assessment under the Cooperatives Working Together (CWT) program. ³ Includes Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont. ⁴ Includes all counties to the east of those listed in ⁸. ⁵ Includes Kentucky, North Carolina, South Carolina, Tennessee, and Virginia. ⁶ Includes Alabama, Arkansas, Georgia, Louisiana, and Mississippi. ⁷ Includes the counties Vernon, Cedar, Polk, Dallas, Laclede, Texas, Dent, Crawford, Washington, St. Francois, and Perry, and all those to the south of these. ⁸ Includes the counties of Warren, Elk, Clearfield, Indiana, Westmoreland, and Fayette, and all those counties to the west of these. ⁹ Includes Kansas, Nebraska, and the Missouri counties to the north of those listed in ⁷. ¹⁰ Includes all counties to the west of Fanin, Hunt, Van Zandt, Henderson, Houston, Cherokee, Nacogdoches, and Shelby. ¹¹ Includes Oregon and Washington. ¹² The California Federal Milk Marketing Order became effective on November 1, 2018. ¹³ Weighted average of monthly prices for each of the indicated reporting areas.

Methodology: Mailbox Milk Price Report

Definitions: The Mailbox Price is defined as the net price received by producers for milk, including all payments received for milk sold, and deducting costs associated with marketing the milk.

Data: Included in all payments for milk sold are: over-order premiums; quality, component, breed, and volume premiums; payouts from state-run over-order pricing pools; payments from super pool organizations or marketing agencies in common; payouts from programs offering seasonal production bonuses; and, monthly distributions of cooperative earnings. Annual distributions of cooperative profits/earnings or equity repayments are not included.

Included in costs associated with marketing milk are: hauling charges; cooperative dues, assessments, equity deductions/capital retains, and re-blends; the Federal milk order deduction for marketing services; Federally-mandated assessments such as the National Promotion Program and budget deficit reduction; and advertising/promotion assessments above the national program level. Other deductions, such as loan, insurance or feed mill assignments are not included.

For all markets, the mailbox price is reported at the handlers' average butterfat test (i.e., no adjustment to 3.5 percent).

Reliability: The AMS audit staff periodically perform on-site audits on each reporting agency's payroll records to ensure accurate reporting of mailbox price information. For enforcement purposes, the information used in this report is subject to audit for up to three years after the month reported.

Report Aggregation: The Market Administrators collect the information and calculate prices relative to their reporting areas, then submit to MIB. MIB then combines the data and publishes a weighted average.

Prior to November 2018, the California Department of Food and Agriculture (CDFA) calculated the California mailbox price using Market Administrator methodology and submitted monthly to MIB to include in the Mailbox publication.

The California Federal Milk Marketing Order became effective November 1, 2018.

Information Contacts

Listed below are the specialists in the Agricultural Marketing Service, Dairy Program, Market Information Branch to contact for additional information. E-mail inquiries may be sent to dpp@ams.usda.gov.

Lorie Warren Cashman
Chief, Market Information
(202) 720-4405

Dairy Products Mandatory Reporting Program

Patsy Emmons
Dairy Products Marketing Specialist, Coordinator
(202) 720-6491

Jessica Newsome
Dairy Products Marketing Specialist
(202) 260-9091

Kerry Siekmann
Dairy Products Marketing Specialist
(952) 277-2363

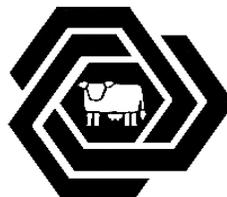
Federal Milk Order Information Program

Kerry Siekmann
Dairy Products Marketing Specialist, Coordinator
(952) 277-2363

Randal Stoker
Dairy Products Marketing Specialist
(202) 690-1932

For the most current release, visit AMS Dairy Program ([Dairy Products Mandatory Reporting Program's page](#)) or Cornell University's Mann Library ([National Dairy Products Sales Report page](#)).

To receive e-mail notification for AMS Dairy Program publications, [visit Cornell University's Mann Library](#) and follow the instructions.



In accordance with Federal civil rights law and U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices, and employees, and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, religion, sex, gender identity (including gender expression), sexual orientation, disability, age, marital status, family/parental status, income derived from a public assistance program, political beliefs, or reprisal or retaliation for prior civil rights activity, in any program or activity conducted or funded by USDA (not all bases apply to all programs). Remedies and complaint filing deadlines vary by program or incident. Persons with disabilities who require alternative means of communication for program information (e.g., Braille, large print, audiotape, American Sign Language, etc.) should contact the responsible Agency or USDA's TARGET Center at (202) 720-2600 (voice and TTY) or contact USDA through the Federal Relay Service at (800) 877-8339. Additionally, program information may be made available in languages other than English. To file a program discrimination complaint, complete the USDA Program Discrimination Complaint Form, AD-3027, found online at [How to File a Program Discrimination Complaint](#) and at any USDA office or write a letter addressed to USDA and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (866) 632-9992. Submit your completed form or letter to USDA by: (1) mail: U.S. Department of Agriculture, Office of the Assistant Secretary for Civil Rights, 1400 Independence Avenue, SW, Washington, D.C. 20250-9410; (2) fax: (202) 690-7442; or (3) email: program.intake@usda.gov.